

**IT SALARY REPORT** 

# SALARY & JOB EXPECTATION OF IT PROFESSIONALS 2023 - 2024



## Data-driven findings for better decision making

Responses from 2,207 IT Professionals



# **TABLE OF CONTENTS**

Click on the ITviec logo in the top left corner to quickly return to this "Table of Contents" page Click on the page number to quickly get to the part you want to read

> INTRODUCTION About the report | 03 Research methodology | 04 Disclaimer | 05

02 KEY TAKE AWAYS 06

> OVERALL TRAITS OF IT PROFESSIONALS

> > 11

04 OVERALL JOB EXPECTATION & JOB SEARCH CHARACTERISTICS

16

### 05 SALARY OF IT PROFESSIONALS

By position | 23 By programming language | 25 By city | 27 By company size, type and origin | 28 By company industry | 29

### 06 TECHNOLOGY & LEARNING TRENDS 2023-2024

Programming languages to learn | Soft skills to learn | Career orientation of IT professionals | Generative AI technology & tools | 7 JOB EXPECTATION & JOB SEARCH JOURNEY OF IT PROFESSIONALS

Back-end Developer | 36 Front-end Developer | 39 Full-stack Developer | 42 Mobile Developer | 45 Game Developer | 48 Embedded Engineer | 51 Product Owner / Product Manager | 54 Business Analyst | 57 Project Leader/Project Manager | 60 IT Manager | 63 Tech Lead | 66 IT Consultant | 69 Designer | 72 Tester | 75 QA/QC | 78 System Engineer/System Admin | 81 DevOps Engineer/DevSecOps Engineer | 84 Cloud Engineer | 87 Data Engineer | 90 Data Analyst/Data Scientist/ Business Intelligence Analyst | 93 Database Engineer | 96 AI Engineer/Blockchain Engineer | 99 ERP Engineer/ERP Consultant | 102 Solution Architect | 105 IT Support/Helpdesk | 108

# PART I INTRODUCTION

# **ABOUT THE REPORT**

Following the positive feedback of the previous year's report, which received an overall useful content rating of 7.7<sup>(1)</sup> out of 10 from those who downloaded the report, the ITviec team is delighted to present a more extensive analysis in this year's edition, **"Salary & Job Expectation of IT Professionals in Vietnam 2023** - 2024, Data-driven for better decision making". The report now includes 25 IT positions, marking an increase of 8 positions compared to last year's report<sup>(2)</sup>.

In the recently completed IT Salary Survey, conducted online from September 19, 2023, to October 10, 2023, valuable time and feedback were provided by IT professionals. After carefully filtering out unqualified responses and outliers, the final number of respondents in this year's report stands at **2,207**. This figure represents a significant increase of **76%** compared to the number of final respondents recorded in the previous year. However, this substantial increase has also influenced the shifts of several crucial findings related to salaries by city and demographic factors.

Qualified respondents are ITviec users and from other sources that do not relate to ITviec platform, who are living and working in Vietnam. The report does not include IT freelancers and people who do not work in IT.

By incorporating more design updates and content revisions into this year's report, the ITviec team expect to make a greater contribution to the IT job market in 2023-2024.

On top of that, the message from **Mr. Naoto Iijima, CEO of ITviec**, affirms the following:

"The IT job market can learn a lot from what IT professionals responded about salaries and job expectation, new technologies, career goals, and other important demographic factors. Business leaders can utilize these findings to make better hiring strategies and make companies a better place to be. We hope that the use of more in-depth cut and diced data in this year's report will boost confidence in our valued IT professionals and IT employers, enabling everyone to make better decisions that will lead to more effective long-term employment matches."

- 1. ITviec IT Salary Report Feedback Survey, June 2023.
- 2. Kindly utilize this link to download the report from last year if it is necessary.

# **RESEARCH METHODOLOGY**

The report was built from qualified online responses of 2,207 IT Professionals in Ho Chi Minh, Ha Noi, Da Nang & other cities, from 19/09/2023 to 10/10/2023, from diverse IT position groups.

| Software Development  |
|---|
| 01. Back-end Developer  |
| 02. Front-end Developer   |
| 03. Full-stack Developer  |
| 04. Mobile Developer  |
| 05. Game Developer  |
| 06. Embedded Engineer   |
| Product Management  |
| 07. Product Owner / Product Manager                               |
| 08. Business Analyst  |
| Management & Consulting   |
| 09. Project Leader / Project Manager                              |
| 10. IT Manager  |
| 11. Tech Lead   |
| 12. IT Consultant   |
| Designing   |
| 13. Designer  |
| Testing   |
| 14. Tester  |
| 15. QA - QC   |
| Cloud & Infrastructure  |
| 16. System Engineer / System Admin                                |
| 17. DevOps Engineer / DevSecOps Engineer                          |
| 18. Cloud Engineer  |
| Data Analytics  |
| 19. Data Engineer   |
| 20. Data Analyst / Data Scientist / Business Intelligence Analyst |
| 21. Database Engineer   |
| Al & Blockchain   |
| 22. AI Engineer / Blockchain Engineer                             |
| Others  |
| 23. ERP Engineer / ERP Consultant                                 |
| 24. Solution Architect  |
| 25. IT Support / Helpdesk   |

# DISCLAIMER

The salary and information in this report were determined by analyzing the responses from **2,207 IT professionals** from a variety of positions, programming languages, years of experience, cities and so on. The inclusion of this data by ITviec is intended only to provide general insights into salaries for the stated positions/groups and does not indicate a confirmation of its validity.

Whilst every effort has been made to ensure the accuracy of the statistics in the report, ITviec cannot be held responsible for any errors or omissions, or for the results obtained from the use of the report information. If you wish to use copyrighted materials from this report for purposes of your own that go beyond fair use, you must obtain written permission from ITviec.

#### Median salary

Median salary is the middle value in the set of data that was sorted. For instance, the sorted salary value data set for Back-end Developers with 1 to 3 years of experience are as follows:

26, 27, 28, 28, 28, 28, 30, 31, 31, 32, 34 The set contains 11 data numbers. The middle value of the data set is 28. > Median salary is 28.

Or 28, 28, 28, 28, 30, 31, 31, 32, 34, 60, 66, 82, 85, 85 The set contains 14 data numbers. The middle value of the data set is 31 and 32. > Median salary is (31 + 32) / 2 = 31.5.

The median number of years of experience is calculated in the same way as the median salary.

#### • Average salary

Average salary is the result of the formula below: (sum of salaries in specified group) / (amount of respondents) = average salary

For instance, average salary of IT professionals in Ho Chi Minh City is: (13 + 18 + 34 + 32 + 54 + 76 + 90 + 34 + 45 + 20) / 10 = 41.6

#### Percentage

Percentages may not always equal 100% due to variations in the types of questions and answers. Some questions and answers are altered based on the respondent's previous responses. In some cases, the distribution of answers for certain questions exceeded 100% due to the checklist answer type. Respondents were allowed to select more than one answer, up to a maximum of 10.

# PART II KEY TAKEAWAYS

# Solution Architect holds the position as the highest-paid among 25 IT positions.

Solution Architects in this year's report earn a median monthly salary of 63 million dong with 2.5 years of experience in that role. Following closely is the Tech Lead, securing the second spot with 50 million dong for those with 3 years of experience. The third position goes to the Project Leader/Project Manager, earning an impressive 48 million dong per month with 5 years of experience. These roles, primarily rooted in technical expertise, often transition into technical management, resulting in their consistently high salaries in both the short and long term. (page 23)

#### IT companies with origins from Australia and New Zealand offer highest salaries.

Based on the responses, IT professionals employed by **Australian and New Zealand-originated companies** earn an average monthly salary of **56.7 million dong**, representing the highest range among the nationalities included in the list. On the contrary, the average monthly salaries offered by companies originating from **Vietnam** and **Japan** are the most moderate, equal to **30.1 million dong** and **32.7 million dong**, respectively. Companies with origins from **Europe**, the United States, and Canada offer a monthly salary range from **45.7 to 46.7 million dong**. (page 28)

# Pharmaceuticals, Banking, and Financial Services rank as the top three industries offering IT professionals the highest monthly salaries.

According to the responses from 2,207 IT professionals in this report, **Pharmaceuticals, Banking, and Financial Services** stand out as the top three industries with the highest average monthly salaries, reporting salaries of **47.9 million dong, 40.5 million dong**, and **38.6 million dong**, respectively.

In **Danang**, the **Game** industry stands out by offering the highest average salary range for IT professionals, reaching **44.5 million dong per month**. In **Hanoi**, the **Professional Services sector**, **including Accounting, Legal, and Business Consulting**, takes the lead with the highest monthly salary at **39.6 million dong**. Meanwhile, **Ho Chi Minh City** aligns with the country's trend, with **Pharmaceuticals** ranking as the highest-paying industry, offering an impressive monthly salary of **54.8 million dong**. (page 29)

# 15% of IT professionals recently resigned from their jobs due to the companies' restructuring and reduction (layoff) strategies.

According to this year's report, 331 individuals, which is equivalent to 15% of the respondents, stated that they quit because of the company's downsizing and layoff strategies. When taking a closer look, there are a few quick highlights:

- 41.9% of the individuals are employed by Product Companies.
- 53% of them are working for a company that originated in Vietnam.
- IT professionals with **5-8 years of experience in IT (30.8%)** and IT professionals with **1-2 years of experience (22.7%)** were most impacted compared to other groups.
- The **Top 3 Company Industries** with the highest number of IT professionals resigning due to this situation are **Banking, Software Product and Web Services, and E-commerce. (page 21)**

# Health-related issues have been ranked 4th and 5th, respectively, in the hierarchy of difficulties/challenges in IT jobs.

Mental pressure, stress (29.6%), and physical health decline issues (24.1%) rank among the top five challenges in IT jobs, alongside unexpected work requests (38.9%), fear of missing out (FOMO) (38.5%), and limited English proficiency (33.8%). These findings emphasize the importance of addressing well-being issues to ensure sustained performance in IT jobs. Both IT professionals and companies must prioritize initiatives to enhance the working environment, streamline workflows, and adopt targeted skill training adjustments for long-term success. (page 17)

# This year's report shows a higher percentage of expected salary increase compared to last year's.

Requesting IT professionals to disclose their expected salary increase can help identify common trends in the expectations and inform decisions regarding compensation packages and distribution of job offers. This year, the average percentage of salary increase for **new job offers** is **31%**, which is significantly higher than last year's record of **20%**. Additionally, **24%** is the average expected salary increase in the **current job**. IT professionals with **less than 2 years of experience** are likely to expect a **higher percentage of salary increase** compared to other groups. However, it is important to take into account the effects of global uncertainties and economic shifts on referring to or maintaining these expectations in the coming year. (page 17) Oviec

#### Data-driven insights are preferred by IT professionals when defining employer brand reputation.

Positive employer brand reputations are mostly defined by publicly accessible information that can be stated with certainty, according to the respondents of this year's study. More precisely, **40.7%** of IT professionals agree that an employer's brand reputation is positively impacted by **the length of time employees remain with an organization**. Furthermore, credible factors such as **official recognition of the company's rapid growth rate in terms of revenue and profit (34.8%), work-life balance provided environment (32.6%)**, and **public awards/recognition (31.4%)**, significantly contribute to the establishment of a positive employer brand reputation as perceived by IT professionals. (**page 20**)

# In the pursuit of career advancement, communication skills are the foremost learning focus for IT professionals in Vietnam.

As part of their career growth, **67%** of IT professionals state that they want to improve their **communication skills**, which include **presenting** and **negotiating**. This goal corresponds with the global perspective offered in Hays.com's 2023 research<sup>(1)</sup>, in which companies globally emphasize the importance of top soft skills in hiring new IT personnel, specifically problem-solving, communication, and teamwork. These soft skills are also emphasized by Forbes Advisor as necessary for tech workers<sup>(2)</sup>.

In the fast-paced changing technology and work environment, IT roles have evolved into critical business partners actively engaged in higher-level organizational discussions. To effectively contribute to these conversations, IT professionals must possess strong communication skills, enabling them to articulate the value that technological solutions bring to the organization. (page 32)

#### Generative AI: Widespread assistance in IT work with growing popularity

Generative AI is extensively adopted by IT professionals, as evidenced by the fact that **50.4%** of them employ it in their daily work. **Code-related applications** account for 3 of the 5 five most utilized GenAI applications. Although there is some variation in accuracy ratings, **66.1%** consider **coding answers** to be moderately accurate (31 - 50%) to highly accurate (51 - 80%). Merely **4.5%** consider the accuracy to be extremely high (over 80%).

Overall, IT professionals rate Generative AI's effectiveness at **7.4 out of 10**. This evaluation is consistent with the responses obtained from developers across the globe via surveys carried out on platforms such as Stack Overflow and GitHub, where 70% of respondents indicate that these tools are advantageous for their tasks and 77% exhibit interest in integrating AI tools into their development process. (page 32)

#### Actionable recommendations for IT Recruiting and Retention:

- **Competitive salary structures:** Ensure your company maintains competitive salary structures by regularly benchmarking against industry standards to attract and retain top talents. To keep track of other industries and by cities, see more on pages 23 29.
- Prioritize employee well-being programs: Stress, mental, and physical health concerns are among the top 5 difficulties/challenges for IT professionals in their jobs (page 17). Implementing practical policies to enhance employee well-being and performance would also place a high rank in IT professionals' minds about positive employer branding (page 20).
- Strategic employer branding and recruitment marketing: In a competitive recruitment landscape, establishing a strong employer brand can be achieved by showcasing authentic employees' reviews, cutting-edge projects, measures of success, and growth opportunities. See the most searched information that IT professionals look for in an employer during the application process on page 20.

#### Actionable recommendations for IT Professionals:

- Explore the job market periodically: Periodically explore job market trends and recruitment opportunities, especially in the most emerging sectors such as Pharmaceuticals, Banking, and Financial Services. Stay informed about demand, salary trends, and potential opportunities to make informed career decisions with answers from IT employers<sup>(3)</sup>.
- Engage in industry networking: Join professional IT associations, attend relevant conferences, and participate in online forums within key sectors. Leverage these opportunities for continuous learning, sharing experiences, and building valuable connections. Network to gain exposure to new opportunities and foster collaboration within your specific field. Consider exploring highlighted developer/IT groups for a fresh start, as provided in this list from ITviec<sup>(4)</sup>.
- Prioritize healthy work-life balance: Recognize the importance of maintaining a healthy work-life balance, especially in high-pressure environments. Establish boundaries, take breaks, and communicate openly to manage workload concerns effectively. Refer to the insights collected from 21,000+ candid reviews of IT employees<sup>(5)</sup> to identify organizations prioritizing employee well-being and professional growth.

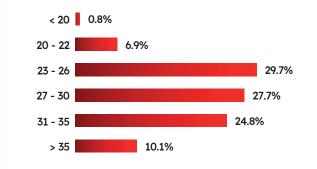
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# PART III OVERALL TRAITS OF IT PROFESSIONALS

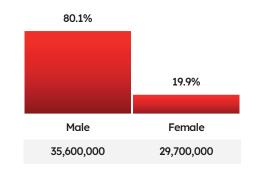
Age

The age range of the IT professionals in this year's report is from under 20 to above 35. **One-third** of them are between the ages of **23 and 26**. The second and third biggest groups are those aged **27-30 (27.7%)** and **31-35 (24.8%)**.



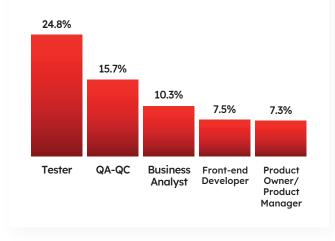
#### Gender & Average Monthly Salary (VND)

The gender breakdown of IT professionals in the research is **80.1%** male and **19.9%** female, no much changes from last year's ratio. The gap between average monthly salary of these two groups is **16.7%**.



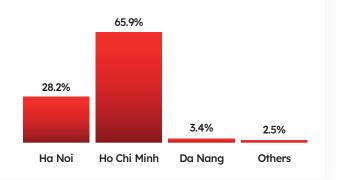
#### **Top 5 Female IT Positions**

This year, the percentage of **female Tester - QA/QC** respondents remained the same as last year (around 40%). The percentage of women in **Front-end Developer** and **Product Owner/Product Manager** roles is almost the same (**7.5%** and **7.3%**, respectively).

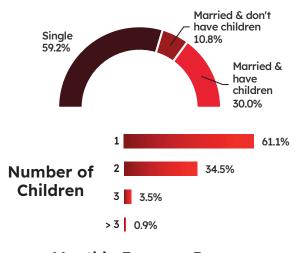


#### City

This year's study showed a slightly higher percentage of participants from Hanoi compared to last year's (about 2% more). Ho Chi Minh City remained the most appealing location in Vietnam for IT professionals (65.9%).



#### **Marital Status**



#### Monthly Expense Range

According to the results of this year's report, **42.8%** of IT professionals disclose that their average monthly expenses, including housing rent, range **from 5 to below 10 million dong. 10.4%** of the respondents indicate that their average monthly expenses range **from 20 to over 40 million dong**.

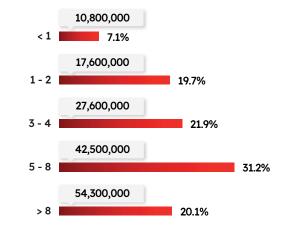




#### Years of Experience in IT & Average Monthly Salary (VND)

A significant proportion of the 2,207 professionals who took part in the study **(53.1%)** have experience in IT at the middle level **(3-4 years)** to senior level **(5-8 years)**.

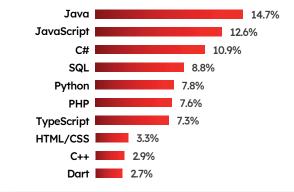
From less than 1 year to 1-2 years, the average salary increases by about 63%. From the experience range of 5-8 years to more than 8 years, the salary growth rate stays at 27.8%.



#### **Top 10 Programming Languages**

#### (primarily use)

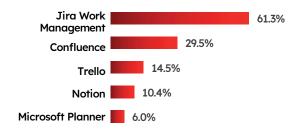
There are some changes in the order of this year's top 10 primarily used programming languages compared to last year's list. For more specifics, **Java** took the top 1 spot from JavaScript. Last year, **SQL** was only placed **7th**; this year, it is **4th**.



#### **Top 5 Management Tools**



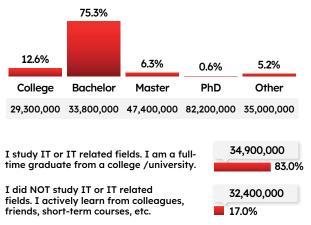
This year, **Jira** and **Confluence** continue to be the most used management tools. **Microsoft Planner** is a newcomer and ranks **5th (6%)**, taking the spot that Stack Overflow for Teams used to hold.



#### Education, IT Major & Average Monthly Salary (VND)

Bachelor's degrees are held by the majority of IT professionals (75.3%), and salaries typically relatively increase with level of education.

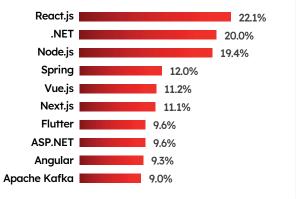
**83.0%** of IT professionals have formal degrees in IT or IT-related majors from a college or university. This group has an average salary that is **7% higher** than the other group. Last year, the gap was **20%**.



#### **Top 10 Libraries & Frameworks**

#### (currently use)

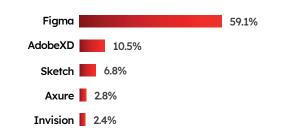
When comparing this year's Top 10 list to last year's list, some highlights include: **jQuery** is no longer in the list. **Angular** has dropped from the **6th to the 9th** most currently used framework. **Apache Kafka** was first introduced in the **10th** position.

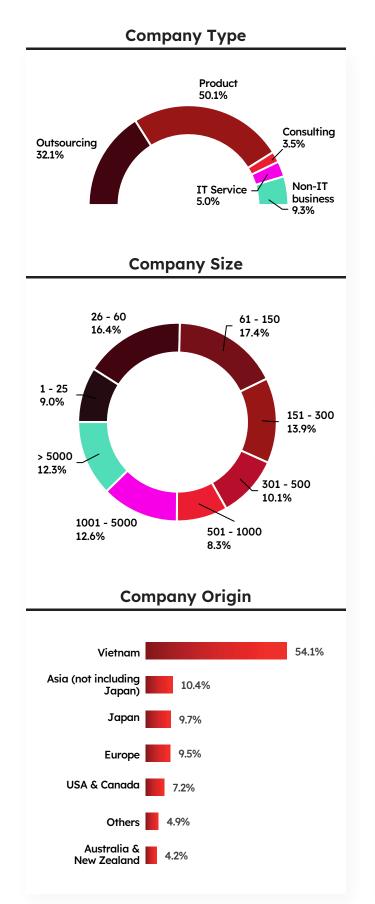


#### **Top 5 Design Tools**

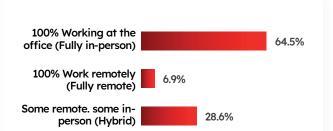
#### (currently use)

Figma listed as the most widely used design tool among IT professionals, with **59.1%** utilizing it. Even though **AdobeXD** is in second place, its share is only **10.5%**.

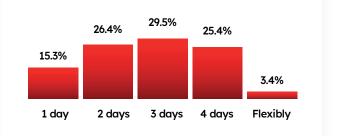




#### **Current Working Model**



#### Average WFH Days Per Week



#### **Top 10 Company Industries**

| 1  | Software Product and Web Services                               |  |  |  |  |  |  |  |  |
|----|---|--|--|--|--|--|--|--|--|
|    | SaaS (software-as-a-service)                                    |  |  |  |  |  |  |  |  |
|    | ERP   |  |  |  |  |  |  |  |  |
|    | Fin Tech  |  |  |  |  |  |  |  |  |
|    | HR Tech   |  |  |  |  |  |  |  |  |
|    | AI  |  |  |  |  |  |  |  |  |
| 2  | Banking   |  |  |  |  |  |  |  |  |
| 3  | Software Development Outsourcing                                |  |  |  |  |  |  |  |  |
| 4  | E-commerce  |  |  |  |  |  |  |  |  |
| 5  | Financial services (Consumer Finance,<br>Securities, Insurance) |  |  |  |  |  |  |  |  |
| 6  | Manufacturing and Engineering                                   |  |  |  |  |  |  |  |  |
| 7  | IT Consulting   |  |  |  |  |  |  |  |  |
| 8  | Game  |  |  |  |  |  |  |  |  |
| 9  | Education and Training  |  |  |  |  |  |  |  |  |
| 10 | Trading and Commercial  |  |  |  |  |  |  |  |  |

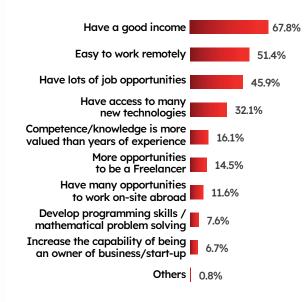
| (*) include electricity, water, he                            | Juse renning ree, ere  |  |   |   |                             |
|---|------------------------|--|---|---|-----------------------------|
|   | Below 5,000,000<br>VND | From 5,000,000<br>VND to below<br>10,000,000 VND | From 10,000,000<br>VND to below<br>20,000,000 VND | From 20,000,000<br>VND to below<br>40,000,000 VND | More than<br>40,000,000 VNE |
| Back-end Developer  | 19.2%                  | 43.6%  | 27.8%   | 8.0%  | 1.4%                        |
| Front-end Developer   | 30.1%                  | 47.6%  | 18.2%   | 3.0%  | 1.1%                        |
| Full-stack Developer  | 18.2%                  | 46.1%  | 25.3%   | 8.8%  | 1.6%                        |
| Mobile Developer  | 17.3%                  | 44.5%  | 28.8%   | 6.8%  | 2.6%                        |
| Game Developer  | 30.4%                  | 30.4%  | 39.2%   | 0.0%  | 0.0%                        |
| Embedded Engineer   | 17.8%                  | 48.9%  | 28.9%   | 4.4%  | 0.0%                        |
| Product Owner/<br>Product Manager                             | 7.8%                   | 28.1%  | 31.2%   | 23.4%   | 9.5%                        |
| Business Analyst  | 16.7%                  | 50.0%  | 26.0%   | 6.2%  | 1.1%                        |
| Project Leader/<br>Project Manager                            | 5.2%                   | 29.9%  | 33.8%   | 24.7%   | 6.4%                        |
| IT Manager  | 12.2%                  | 38.8%  | 32.7%   | 4.1%  | 12.2%                       |
| Tech Lead   | 6.7%                   | 31.1%  | 35.6%   | 22.2%   | 4.4%                        |
| IT Consultant   | 12.5%                  | 50.0%  | 31.2%   | 6.3%  | 0.0%                        |
| Designer  | 25.0%                  | 37.5%  | 28.6%   | 7.1%  | 1.8%                        |
| Tester  | 26.0%                  | 37.0%  | 26.6%   | 10.4%   | 0.0%                        |
| QA-QC   | 20.0%                  | 40.7%  | 31.1%   | 5.9%  | 2.3%                        |
| System Engineer/<br>System Admin                              | 10.4%                  | 41.7%  | 41.7%   | 6.2%  | 0.0%                        |
| DevOps/<br>DevSecOps Engineer                                 | 17.4%                  | 39.1%  | 28.3%   | 15.2%   | 0.0%                        |
| Cloud Engineer  | 18.2%                  | 18.2%  | 36.4%   | 27.2%   | 0.0%                        |
| Data Engineer   | 29.4%                  | 44.1%  | 20.6%   | 0.0%  | 5.9%                        |
| Data Analyst/Data Scientist/<br>Business Intelligence Analyst | 21.8%                  | 49.1%  | 25.5%   | 3.6%  | 0.0%                        |
| Database Engineer   | 13.3%                  | 26.7%  | 46.7%   | 13.3%   | 0.0%                        |
| AI Engineer/<br>Blockchain Engineer                           | 16.0%                  | 56.0%  | 24.0%   | 4.0%  | 0.0%                        |
| ERP Engineer/<br>ERP Consultant                               | 14.3%                  | 28.6%  | 42.9%   | 14.2%   | 0.0%                        |
| Solution Architect  | 10.0%                  | 20.0%  | 40.0%   | 20.0%   | 10.0%                       |
| IT Support/Helpdesk   | 22.0%                  | 56.1%  | 19.5%   | 2.4%  | 0.0%                        |

### Average Monthly Expense\* By IT Position

# PART IV OVERALL JOB EXPECTATION & JOB SEARCH CHARACTERISTICS

#### Top 10 Attractions Of IT jobs

The ranking of the most appealing aspects of IT jobs, as reported by IT professionals who participated in this year's study, has remained largely consistent with the last year's results.



#### Expected Average % Salary Increase In New Job Offer By Range Of Experience

| < 1 | 1 - 2 | 3 - 4       | 5 - 8 | > 8 | Total |
|-----|-------|-------------|-------|-----|-------|
| 36% | 33%   | <b>29</b> % | 29%   | 28% | 31%   |

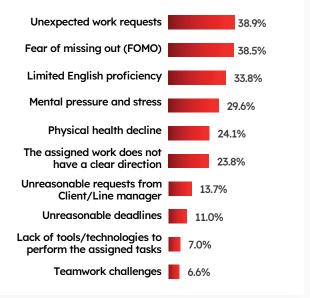
#### Expected Average % Salary Increase In Current Job By Range Of Experience

| < 1 | 1 - 2 | 3 - 4 | 5 - 8 | > 8 | Total |
|-----|-------|-------|-------|-----|-------|
| 35% | 28%   | 24%   | 21%   | 21% | 24%   |

IT professionals with **less than 2 years of experience** commonly expect a **larger percentage** of salary increase compared to other ranges and the average of all respondents.

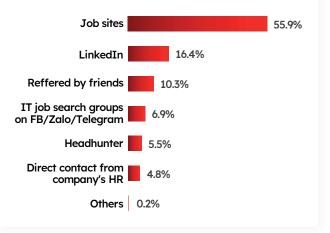
#### Top 10 Difficulties/Challenges Of IT Jobs

Health issues have garnered increased attention in the results of this year related to difficulties and challenges of IT jobs. **Mental pressure and stress** and **physical health decline** rank **4th** and **5th**, respectively, with **29.6%** and **24.1%**.



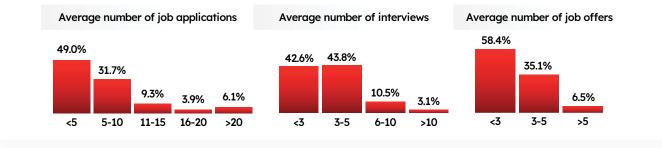
#### Most Effective Channels To Apply

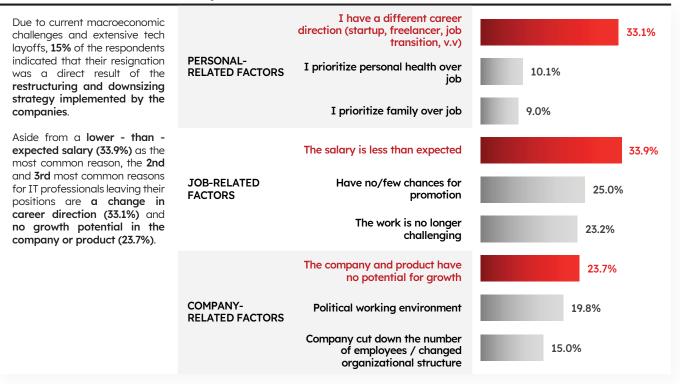
55.9% of respondents agreed that Job sites are the most effective channels for IT professionals to send applications. LinkedIn and Referrals by friends are ranked 2nd and 3rd, with 16.4% and 10.3% of respondents agreeing, respectively.



#### Frequency of Applications, Interviews and Offers

On average, when looking for a new full-time job, 6.1% of the participants submit applications for over 20 jobs, while nearly 50% apply to less than 5 job applications. Between 3 and 5 is the most frequent range during the interview phase. Nearly 60% of the participants reported receiving less than 3 job offers.





#### Top Reasons To Quit The Latest Job

#### Top Reasons To Apply For A New Job, Beside Salary

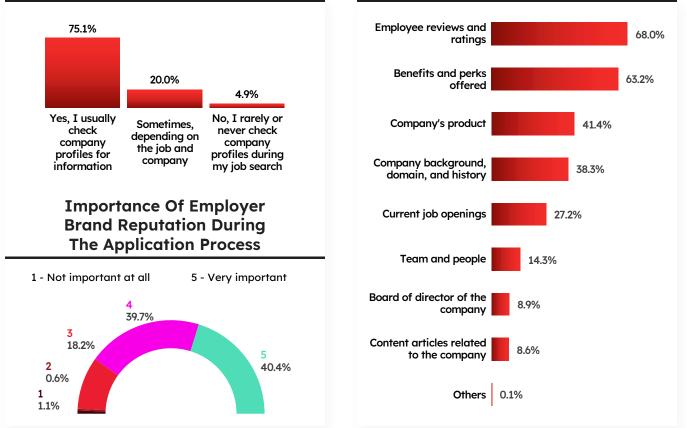


### An Ideal Company For IT Professionals To Stay For The Long-term

|                              | Friendly, sociable colleagues  | 36.0% |
|------------------------------|--|-------|
| COMPANY<br>CULTURE           | Flexible working model, can work from<br>home, no check-in required  | 34.2% |
|                              | Manageable workload: reasonable overtime   | 23.2% |
| COMPANY                      | Strong financial capability  | 38.7% |
| PROSPERITY<br>& MANAGEMENT   | The company is good at responding to change and managing risks   | 30.4% |
|                              | Have a chance to get promoted  | 35.1% |
| DEVELOPMENT<br>OPPORTUNITIES | Have a clear development<br>plan/pathway   | 34.2% |
|                              | Be able to see the company's<br>growth potential   | 23.5% |
|                              | Leader/Line manager has vision<br>and establish clear direction  | 41.9% |
| LINE MANAGER                 | Leader/Line manager listens well<br>and protects the team  | 34.4% |
|                              | Leader/Line manager has solid technical knowledge and expertise  | 24.3% |
|                              | 100% salary insurance coverage   | 40.7% |
| EMPLOYEE<br>WELFARE          | Project based bonus  | 38.6% |
| BENEFITS                     | Attractive welfare benefits for family<br>members, such as insurance and<br>education subsidies for children | 31.1% |
|                              | Europe   | 27.2% |
| COMPANY<br>ORIGIN            | US and Canada  | 24.5% |
|                              | Viet Nam   | 20.6% |
| LOCATION                     | Not far from home (<10km)  | 45.8% |
| LOCATION                     | Central districts  | 16.4% |
|                              | Salary is as expected, or at least<br>on a par with the market   | 49.19 |
| SALARY                       | Acceptable annual salary   |       |

#### Frequency Of Researching About IT Employer During The Application Process

#### Most Information Searched About IT Employer

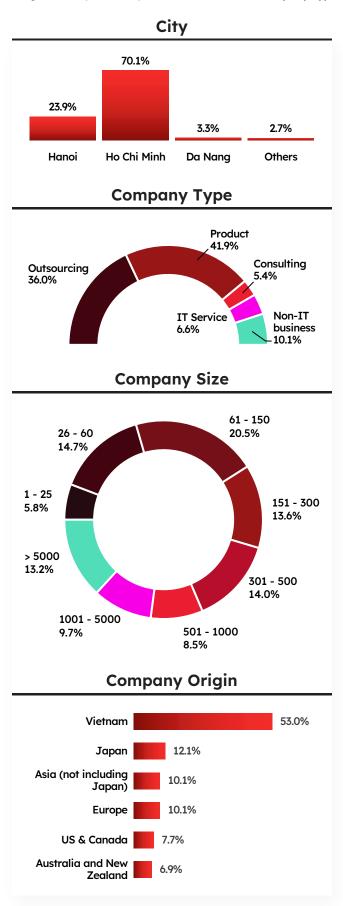


### Definition About A Company With Positive Employer Brand Reputation

|  | The company has rapid revenue and profit growth<br>(>30%) each year   | 34.8% |
|--|---|-------|
| ORIGIN, HISTORY<br>& FINANCIAL<br>CAPABILITY | The company has foreign owners  | 24.5% |
|  | Long-established company (>10 years)  | 22.3% |
| SCALE & LEVEL OF                             | The company has a high proportion of long-term employees  | 40.7% |
| ENGAGEMENT                                   | The company has a large number of employees<br>(>500 employees)   | 29.4% |
|  | The company provides work-life balance to employees   | 32.6% |
|  | The company is on the list of the best IT companies or<br>has the best working environment in Vietnam, the<br>region or the globe | 31.4% |
|  | The company receives many positive reviews from<br>employees  | 23.2% |
| CERTIFICATES<br>& REVIEWS                    | The company has good and experienced leaders  | 20.6% |
|  | The company is a leader in the industry or region   | 17.5% |
|  | The company is highly appreciated and encouraged to apply by many people (friends, relatives).                                    | 15.1% |

### LAYOFF/RESTRUCTURING LANDSCAPE FOR IT PROFESSIONALS

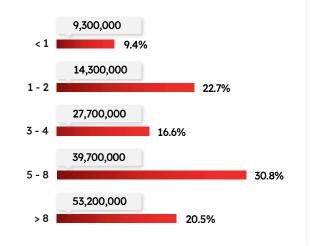
As seen on page 18 of this year's report, **15% of respondents** cited the reduction and restructuring strategy of their employer as the reason for their resignation. The main findings related to the company include that **Product companies** and **Banking industry companies** have the greatest impact on IT professionals in terms of **Company Type** and **Top 10 Company Industries** in this review.



#### Years Of Experience In IT

When looking at IT professionals who were affected by layoffs or restructuring, it was observed that those with 5 to 8 years of experience in IT were the most impacted, accounting for 30.8% of the affected 331 individuals.

The second group of IT professionals who were impacted in their current position are those with **1 to 2 years of experience**.

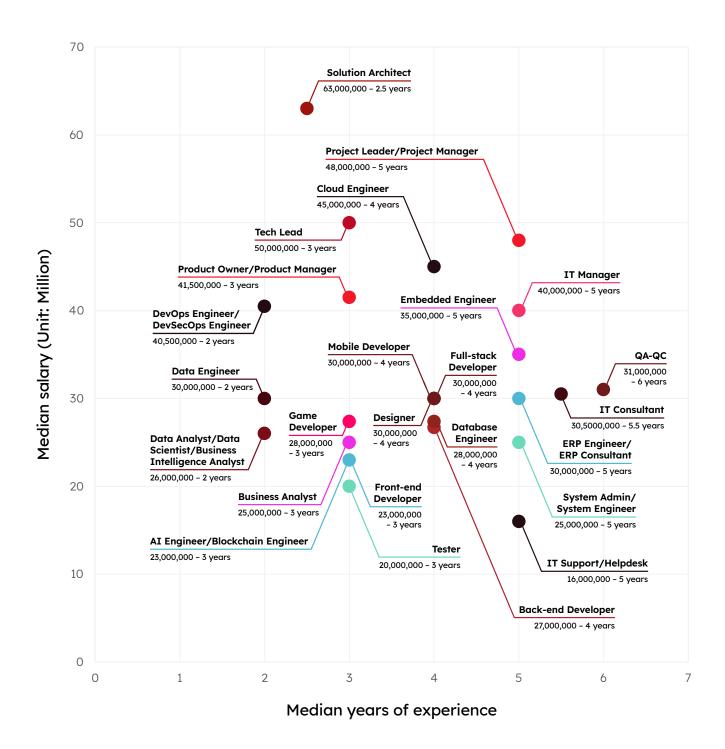


Top 10 Company Industries

|    | Top 10 Company Industries                                       |  |  |  |  |  |  |  |
|----|---|--|--|--|--|--|--|--|
| 1  | Banking   |  |  |  |  |  |  |  |
| 2  | Software Product and Web Services                               |  |  |  |  |  |  |  |
|    | SaaS (software-as-a-service)                                    |  |  |  |  |  |  |  |
|    | ERP   |  |  |  |  |  |  |  |
|    | Fin Tech  |  |  |  |  |  |  |  |
|    | HR Tech   |  |  |  |  |  |  |  |
|    | AI  |  |  |  |  |  |  |  |
| 3  | E-commerce  |  |  |  |  |  |  |  |
| 4  | Software Development Outsourcing                                |  |  |  |  |  |  |  |
| 5  | IT Consulting   |  |  |  |  |  |  |  |
| 6  | IT Hardware and Computing                                       |  |  |  |  |  |  |  |
| 7  | Financial services (Consumer Finance,<br>Securities, Insurance) |  |  |  |  |  |  |  |
| 8  | Manufacturing and Engineering                                   |  |  |  |  |  |  |  |
| 9  | Transportation and Logistics                                    |  |  |  |  |  |  |  |
| 10 | Healthcare (Hospital, Healthcare Services)                      |  |  |  |  |  |  |  |

# PART V SALARY OF IT PROFESSIONALS

## MEDIAN SALARY & MEDIAN YEARS OF EXPERIENCE BY IT POSITION

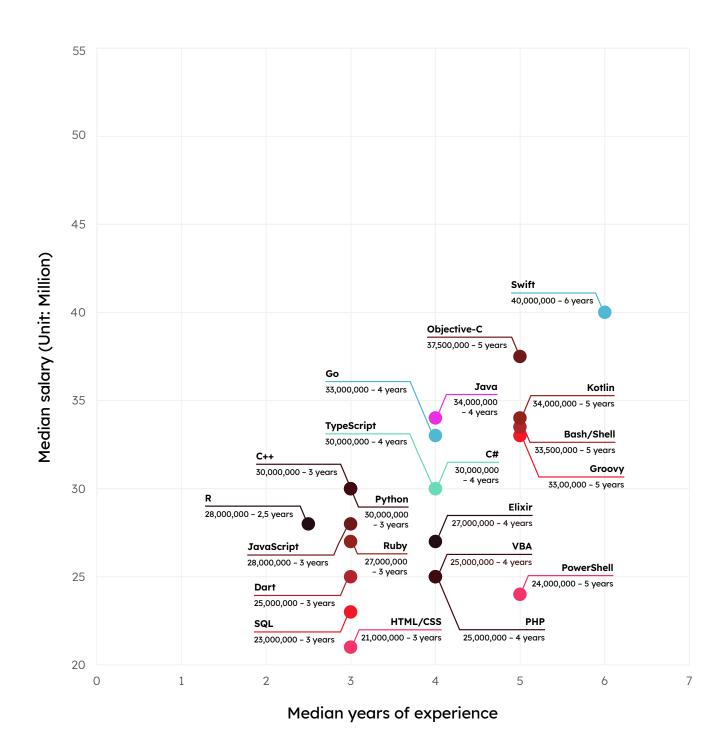


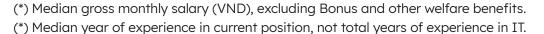
(\*) Median gross monthly salary (VND), excluding Bonus and other welfare benefits.(\*) Median year of experience in current position, not total years of experience in IT.

## **MEDIAN SALARY BY IT POSITION & RANGE OF EXPERIENCE**

|   | <1         | 1-2        | 3-4        | 5-8        | >8          |
|---|------------|------------|------------|------------|-------------|
| Software Development  |            |            |            |            |             |
| 01. Back-end Developer  | 10,000,000 | 16,000,000 | 27,000,000 | 41,000,000 | 60,500,000  |
| 02. Front-end Developer   | 7,500,000  | 14,000,000 | 28,000,000 | 40,000,000 | 55,000,000  |
| 03. Full-stack Developer  | 10,000,000 | 19,000,000 | 28,000,000 | 38,000,000 | 55,000,000  |
| 04. Mobile Developer  | 10,000,000 | 15,000,000 | 30,000,000 | 40,000,000 | 51,000,000  |
| 05. Game Developer  | 10,000,000 | 15,000,000 | 30,000,000 | 34,500,000 | N/A         |
| 06. Embedded Engineer   | 13,000,000 | N/A        | N/A        | 50,000,000 | 57,500,000  |
| Product Management  |            |            |            |            |             |
| 07. Product Owner/Product Manager                                 | 19,000,000 | 35,500,000 | 50,000,000 | 57,500,000 | 59,000,000  |
| 08. Business Analyst  | 10,000,000 | 15,500,000 | 27,000,000 | 36,000,000 | 50,000,000  |
| Management & Consulting   |            |            |            |            |             |
| 09. Project Leader/Project Manager                                | 33,000,000 | 43,000,000 | 45,000,000 | 48,500,000 | 79,000,000  |
| 10. IT Manager  | N/A        | N/A        | 38,000,000 | N/A        | 50,000,000  |
| 11. Tech Lead   | 32,000,000 | 39,000,000 | 60,000,000 | N/A        | N/A         |
| 12. IT Consultant   | N/A        | 19,000,000 | 32,000,000 | 37,500,000 | N/A         |
| Designing   |            |            |            |            |             |
| 13. Designer  | N/A        | N/A        | 27,000,000 | 39,000,000 | 77,500,000  |
| Testing   |            |            |            |            |             |
| 14. Tester  | 9,000,000  | 15,000,000 | 19,500,000 | 30,000,000 | 39,000,000  |
| 15. QA - QC   | 12,000,000 | 13,000,000 | 30,000,000 | 33,000,000 | 40,000,000  |
| Cloud & Infrastructure  |            |            |            |            |             |
| 16. System Engineer/System Admin                                  | N/A        | 17,000,000 | 18,000,000 | 26,000,000 | 30,000,000  |
| 17. DevOps Engineer<br>/DevSecOps Engineer                        | N/A        | 32,000,000 | 47,000,000 | 72,000,000 | N/A         |
| 18. Cloud Engineer  | N/A        | N/A        | 37,000,000 | 57,500,000 | N/A         |
| Data Analytics  |            |            |            |            |             |
| 19. Data Engineer   | N/A        | 23,000,000 | 46,000,000 | 52,000,000 | N/A         |
| 20. Data Analyst/Data Scientist<br>/Business Intelligence Analyst | 10,500,000 | 23,000,000 | 34,500,000 | 38,500,000 | 44,000,000  |
| 21. Database Engineer   | 13,500,000 | 20,000,000 | N/A        | 37,000,000 | N/A         |
| Al & Blockchain   |            |            |            |            |             |
| 22. AI Engineer/Blockchain Engineer                               | N/A        | 14,000,000 | 28,000,000 | 75,000,000 | N/A         |
| Others  |            |            |            |            |             |
| 23. ERP Engineer/ERP Consultant                                   | N/A        | 14,000,000 | 25,000,000 | 38,500,000 | N/A         |
| 24. Solution Architect  | N/A        | 50,500,000 | 60,000,000 | N/A        | 125,000,000 |
| 25. IT Support/Helpdesk   | 7,000,000  | 11,000,000 | 14,500,000 | 20,500,000 | N/A         |
|   |            |            |            |            |             |

## MEDIAN SALARY & MEDIAN YEARS OF EXPERIENCE BY PROGRAMMING LANGUAGE

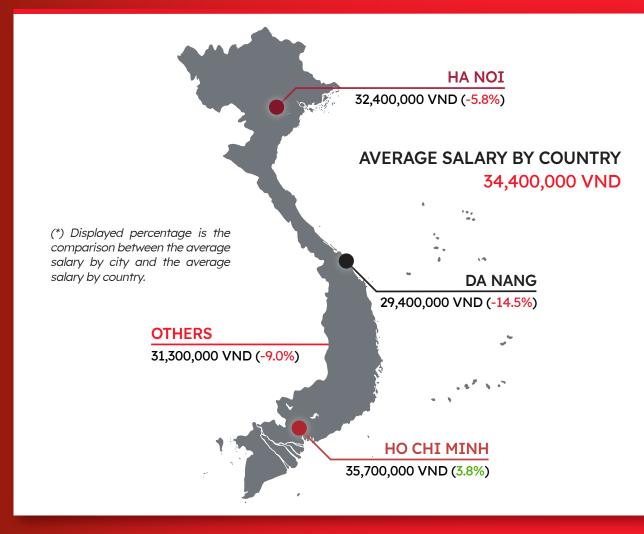




## MEDIAN SALARY BY PROGRAMMING LANGUAGE & RANGE OF EXPERIENCE

|                       | <1         | 1-2        | 3-4        | 5-8        | >8         |
|-----------------------|------------|------------|------------|------------|------------|
| Programming Languages |            |            |            |            |            |
| Bash/Shell            | 15,000,000 | 20,000,000 | 37,500,000 | 40,000,000 | 48,000,000 |
| C#                    | N/A        | 20,000,000 | 28,000,000 | 35,500,000 | 40,000,000 |
| C++                   | 13,000,000 | 19,000,000 | 30,000,000 | 40,000,000 | N/A        |
| Dart                  | 11,000,000 | 15,500,000 | 28,000,000 | 47,500,000 | 76,500,000 |
| Elixir                | N/A        | 18,000,000 | N/A        | 30,000,000 | N/A        |
| Go                    | N/A        | 18,000,000 | 34,500,000 | 42,500,000 | 85,500,000 |
| Groovy                | 13,000,000 | 26,000,000 | 30,000,000 | 45,000,000 | N/A        |
| HTML/CSS              | 8,000,000  | 13,000,000 | 27,000,000 | N/A        | 37,000,000 |
| Java                  | 10,000,000 | 18,000,000 | 30,000,000 | 45,000,000 | 55,500,000 |
| JavaScript            | 9,000,000  | 16,000,000 | 32,000,000 | 42,000,000 | 50,000,000 |
| Kotlin                | N/A        | 21,000,000 | 28,000,000 | 41,000,000 | 50,000,000 |
| Objective-C           | N/A        | 22,000,000 | N/A        | 55,000,000 | 70,000,000 |
| РНР                   | N/A        | 15,000,000 | 25,000,000 | 31,000,000 | 40,000,000 |
| PowerShell            | N/A        | 20,000,000 | 21,500,000 | 26,000,000 | 34,500,000 |
| Python                | N/A        | 21,000,000 | 30,000,000 | 43,000,000 | 47,000,000 |
| R                     | 12,000,000 | N/A        | N/A        | 44,000,000 | N/A        |
| Ruby                  | N/A        | 16,000,000 | 21,000,000 | 40,000,000 | 82,000,000 |
| SQL                   | 10,000,000 | 16,000,000 | 25,000,000 | 31,000,000 | 35,500,000 |
| Swift                 | N/A        | 20,000,000 | 31,500,000 | 41,000,000 | 50,000,000 |
| TypeScript            | 10,000,000 | 15,000,000 | 28,000,000 | 44,000,000 | 65,500,000 |
| VBA                   | N/A        | 19,000,000 | 35,000,000 | N/A        | N/A        |

## AVERAGE SALARY BY CITY



## AVERAGE SALARY BY CITY WITH GROWTH RATE

|                  | 2023 - 2024 | 2022 - 2023 | % Growth Rate |
|------------------|-------------|-------------|---------------|
| Da Nang          | 29,400,000  | 27,600,000  | 6.5%          |
| Ha Noi           | 32,400,000  | 34,300,000  | -5.5%         |
| Ho Chi Minh City | 35,700,000  | 38,800,000  | -8.0%         |
| Others           | 31,300,000  | 29,000,000  | 7.9%          |
| Country          | 34,400,000  | 32,400,000  | 6.2%          |

The expanded sample size of IT professionals located in **Danang** can be attributed as the primary factor contributing to the higher growth rate in the average salary, which is **6.5% higher** than last year's number. Significantly, **the percentage of IT professionals in Danang with more than 5 years of experience has increased from 33% in the previous year's results to over 50%**. The increase in professionals with higher years of experience is likely to have a positive impact on the average salary.

In Hanoi and Ho Chi Minh City, the average salaries this year slightly decreased compared to the previous year. In Hanoi, the reduction ratio was 5.5%, while in Ho Chi Minh City, it was 8%. A potential contributing factor to this state was the 76% increase in the number of respondents for this year's survey (2,207 vs. 1,257).

Meanwhile, the average salary for the entire country demonstrates a growth of 6.2% compared to last year's findings.

27

## AVERAGE SALARY BY RANGE OF EXPERIENCE & CITY

|     | Da Nang    | Ha Noi     | HCM City   | Others     | Country    |
|-----|------------|------------|------------|------------|------------|
| <1  | 9,000,000  | 9,900,000  | 10,800,000 | N/A        | 10,800,000 |
| 1-2 | 15,800,000 | 18,300,000 | 17,500,000 | 12,300,000 | 17,600,000 |
| 3-4 | 22,900,000 | 25,300,000 | 29,200,000 | 18,800,000 | 27,600,000 |
| 5-8 | 36,700,000 | 39,800,000 | 44,500,000 | 33,400,000 | 42,500,000 |
| >8  | 48,400,000 | 48,900,000 | 57,100,000 | 46,300,000 | 54,300,000 |

### AVERAGE SALARY BY COMPANY SIZE

## AVERAGE SALARY BY COMPANY ORIGIN

| 1 - 25         | 30,500,000 | Asia (not including Japan) | 38,200,000 |
|----------------|------------|----------------------------|------------|
| 26 - 60        | 32,800,000 | Europe                     | 46,700,000 |
| 61 - 150       | 34,700,000 | US and Canada              | 45,700,000 |
| 151 - 300      | 37,100,000 |                            |            |
| 301 - 500      | 36,800,000 | Japan                      | 32,700,000 |
| 501 - 1000     | 37,900,000 | Australia and New Zealand  | 56,700,000 |
| 1001 - 5000    | 36,300,000 | Vietnam                    | 30,100,000 |
| More than 5000 | 39,000,000 | Others                     | 30,000,000 |

## AVERAGE SALARY BY COMPANY TYPE

|  | Da Nang    | Ha Noi     | HCM City   | Others     | Country    |
|--|------------|------------|------------|------------|------------|
| Consulting (consult about strategies<br>and support for technology<br>enhancement for clients)                     | 37,200,000 | 36,600,000 | 49,200,000 | 32,000,000 | 45,500,000 |
| IT Service (provide a variety of IT services to businesses)  | N/A        | 32,800,000 | 34,300,000 | 27,500,000 | 34,200,000 |
| Non-IT business (bank, retail, construction, etc)  | N/A        | 31,400,000 | 36,500,000 | 29,000,000 | 35,200,000 |
| Outsourcing (IT project outsourcing<br>support for clients, which includes either<br>a part or the entire product) | 29,100,000 | 30,100,000 | 31,800,000 | 38,700,000 | 31,400,000 |
| Product (create, market and sell your own IT product)  | 28,800,000 | 34,200,000 | 39,900,000 | 30,500,000 | 37,700,000 |

## AVERAGE SALARY BY COMPANY INDUSTRY, CITY & COUNTRY

|   | Da Nang    | Ha Noi     | HCM City   | Others     | Country    |
|---|------------|------------|------------|------------|------------|
| Cyber Security  | N/A        | 28,000,000 | 42,200,000 | N/A        | 37,400,000 |
| Real Estate, Property<br>and Construction                         | N/A        | 29,900,000 | 49,800,000 | N/A        | 38,500,000 |
| Healthcare (Hospital,<br>Healthcare Services)                     | N/A        | 27,700,000 | 41,000,000 | N/A        | 38,200,000 |
| Government  | 27,800,000 | 21,600,000 | 37,500,000 | N/A        | 30,900,000 |
| Professional Services (Accounting,<br>Legal, Business Consulting) | N/A        | 39,600,000 | 34,200,000 | N/A        | 36,500,000 |
| Financial services (Consumer<br>Finance, Securities, Insurance)   | 26,500,000 | 36,700,000 | 40,200,000 | N/A        | 38,600,000 |
| Software Product and Web Services                                 | 19,900,000 | 32,300,000 | 37,500,000 | N/A        | 35,500,000 |
| Tourism & Hospitality   | N/A        | 34,300,000 | 40,600,000 | N/A        | 37,400,000 |
| Pharmaceuticals   | N/A        | N/A        | 54,800,000 | N/A        | 47,900,000 |
| Game  | 44,500,000 | 36,400,000 | 36,000,000 | N/A        | 36,200,000 |
| Software Development Outsourcing                                  | 38,500,000 | 31,100,000 | 36,300,000 | N/A        | 35,100,000 |
| Education and Training  | 23,000,000 | 27,700,000 | 31,000,000 | N/A        | 29,300,000 |
| Transportation and Logistics                                      | 31,000,000 | 33,900,000 | 37,700,000 | N/A        | 36,200,000 |
| Consumer goods  | N/A        | N/A        | 22,900,000 | 17,500,000 | 26,700,000 |
| Food & Beverage   | N/A        | 34,300,000 | 31,500,000 | 27,000,000 | 31,700,000 |
| Retail and Wholesale  | N/A        | 29,300,000 | 36,400,000 | N/A        | 35,300,000 |
| Trading and Commercial  | N/A        | 32,800,000 | 31,800,000 | N/A        | 31,900,000 |
| Network and Infrastructure  | N/A        | 22,600,000 | 34,000,000 | N/A        | 28,300,000 |
| IT Hardware and Computing   | 25,000,000 | 32,600,000 | 38,900,000 | N/A        | 36,500,000 |
| Banking   | N/A        | 36,200,000 | 42,300,000 | N/A        | 40,500,000 |
| Manufacturing and Engineering                                     | 23,500,000 | 31,500,000 | 35,400,000 | 26,800,000 | 33,500,000 |
| E-commerce  | 36,800,000 | 32,800,000 | 34,200,000 | 31,000,000 | 33,800,000 |
| Media, Advertising & Entertainment                                | 20,700,000 | 25,700,000 | 32,100,000 | N/A        | 29,100,000 |
| IT Consulting   | 32,800,000 | 34,700,000 | 40,400,000 | 27,300,000 | 37,700,000 |
| Telecommunication   | 30,000,000 | 29,600,000 | 28,600,000 | N/A        | 30,000,000 |
|   |            |            |            |            |            |

# PART VI TECHNOLOGY & LEARNING TRENDS 2023-2024

#### Programming Languages To Learn In 2024

Top 3 programming languages that IT professionals plan to learn in 2024 are:

**1.** Python (30.1%)

- 2. =GO Go (15.6%)
- 3. 🛓 JS Java (14.6%) and JavaScript (14.6%)

Python and Go are by far the most wanted to learn programming languages for 2 consecutive years. Java moves from 5th position last year to 3rd position this year, besides JavaScript.

| JavaScript | SQL   | HTML/CSS | Java  | TypeScript | Python | C#    | PHP   | C++   | Bash/Shell | TOTAL       |             |
|------------|-------|----------|-------|------------|--------|-------|-------|-------|------------|-------------|-------------|
| 32.6%      | 37.9% | 34.0%    | 29.6% | 30.6%      | 33.5%  | 31.3% | 31.4% | 29.3% | 39.2%      | 30.1%       | Python      |
| 20.7%      | 17.0% | 20.2%    | 18.1% | 23.1%      | 20.6%  | 15.7% | 22.6% | 15.2% | 30.1%      | 15.6%       | Go          |
| 16.5%      | 17.0% | 16.6%    | 22.3% | 15.9%      | 11.1%  | 12.1% | 15.9% | 9.1%  | 8.5%       | 14.6%       | Java        |
| 16.0%      | 15.1% | 16.1%    | 16.1% | 13.1%      | 11.1%  | 13.6% | 19.4% | 9.8%  | 9.2%       | 14.6%       | JavaScript  |
| 21.9%      | 16.0% | 22.5%    | 12.6% | 23.7%      | 10.9%  | 20.5% | 19.8% | 7.3%  | 12.4%      | 14.1%       | TypeScript  |
| 11.0%      | 14.8% | 12.0%    | 11.0% | 8.9%       | 10.4%  | 12.1% | 12.4% | 11.6% | 2.6%       | 11.6%       | SQL         |
| 6.9%       | 6.5%  | 7.6%     | 6.9%  | 9.3%       | 4.8%   | 7.6%  | 8.8%  | 6.7%  | 4.6%       | 6.7%        | Swift       |
| 7.6%       | 9.1%  | 8.2%     | 4.1%  | 8.0%       | 5.1%   | 18.4% | 6.0%  | 9.8%  | 1.3%       | 6.6%        | C#          |
| 8.0%       | 5.5%  | 7.2%     | 6.2%  | 10.2%      | 3.2%   | 7.3%  | 7.1%  | 7.9%  | 3.3%       | 6.6%        | Dart        |
| 6.3%       | 7.2%  | 8.0%     | 5.9%  | 5.7%       | 3.5%   | 7.1%  | 6.4%  | 9.1%  | 1.3%       | 6.2%        | HTML/CSS    |
| 6.8%       | 5.3%  | 6.8%     | 10.1% | 7.4%       | 4.4%   | 5.8%  | 4.2%  | 7.9%  | 4.6%       | 5.8%        | Kotlin      |
| 6.7%       | 4.9%  | 5.2%     | 6.2%  | 9.1%       | 9.5%   | 4.3%  | 3.2%  | 9.1%  | 13.7%      | 5.3%        | Rust        |
| 3.7%       | 3.8%  | 3.4%     | 2.7%  | 2.8%       | 6.7%   | 5.6%  | 3.5%  | 14.0% | 5.2%       | 4.3%        | C++         |
| 5.4%       | 5.1%  | 6.5%     | 3.9%  | 4.6%       | 3.2%   | 5.1%  | 10.2% | 7.9%  | 2.0%       | 3.7%        | PHP         |
| 4.2%       | 3.4%  | 3.5%     | 4.4%  | 4.8%       | 5.8%   | 5.6%  | 3.9%  | 7.3%  | 3.9%       | 3.0%        | Ruby        |
| 1.0%       | 3.0%  | 1.2%     | 1.2%  | 0.9%       | 5.1%   | 2.5%  | 1.1%  | 4.3%  | 2.6%       | 2.0%        | R           |
| 1.5%       | 2.0%  | 1.8%     | 1.4%  | 1.5%       | 3.0%   | 2.8%  | 1.1%  | 3.0%  | 9.2%       | <b>1.9%</b> | Bash/Shell  |
| 1.5%       | 3.2%  | 1.1%     | 2.8%  | 1.1%       | 6.2%   | 0.5%  | 1.1%  | 3.0%  | 5.9%       | <b>1.9%</b> | Scala       |
| 2.4%       | 1.9%  | 2.5%     | 1.4%  | 3.9%       | 1.2%   | 2.3%  | 1.8%  | 1.2%  | 2.6%       | 1.6%        | Solidity    |
| 1.4%       | 1.9%  | 1.8%     | 0.7%  | 1.5%       | 1.8%   | 1.8%  | 1.1%  | 0.6%  | 2.6%       | 1.4%        | PowerShell  |
| 1.3%       | 1.5%  | 1.5%     | 2.1%  | 1.3%       | 2.5%   | 2.5%  | 1.8%  | 4.3%  | 3.9%       | 1.2%        | Groovy      |
| 0.6%       | 1.3%  | 1.0%     | 0.7%  | 0.4%       | 1.8%   | 1.0%  | 1.1%  | 2.4%  | 0.7%       | 1.0%        | VBA         |
| 1.2%       | 0.4%  | 1.4%     | 0.7%  | 1.5%       | 1.2%   | 0.8%  | 0.7%  | 3.0%  | 0.0%       | <b>0.9%</b> | Objective-C |
| 0.3%       | 0.9%  | 1.0%     | 1.2%  | 0.2%       | 1.2%   | 1.5%  | 0.4%  | 6.1%  | 2.0%       | 0.8%        | MATLAB      |
| 1.0%       | 1.0%  | 0.8%     | 0.4%  | 1.1%       | 0.9%   | 1.3%  | 1.4%  | 1.2%  | 1.3%       | 0.8%        | Lua         |
| 0.4%       | 0.9%  | 1.0%     | 0.4%  | 0.6%       | 0.9%   | 1.0%  | 0.7%  | 2.4%  | 0.7%       | 0.7%        | APL         |
| 0.8%       | 0.8%  | 1.1%     | 0.5%  | 0.9%       | 0.9%   | 0.8%  | 1.1%  | 2.4%  | 0.0%       | 0.7%        | Assembly    |
| 0.4%       | 0.9%  | 1.0%     | 1.1%  | 0.4%       | 1.2%   | 1.0%  | 1.8%  | 0.6%  | 0.0%       | 0.7%        | SAS         |
| 0.9%       | 1.3%  | 1.1%     | 0.7%  | 0.4%       | 1.4%   | 1.5%  | 1.1%  | 4.3%  | 0.0%       | 0.6%        | Crystal     |
| 0.8%       | 0.6%  | 1.0%     | 0.7%  | 0.6%       | 1.2%   | 0.3%  | 0.7%  | 1.2%  | 0.7%       | 0.6%        | Elixir      |
| 0.4%       | 1.4%  | 0.5%     | 1.1%  | 0.4%       | 1.4%   | 1.3%  | 0.4%  | 1.2%  | 1.3%       | 0.6%        | Erlang      |

Oviec

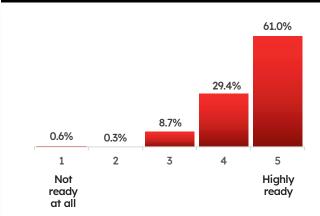
#### Top 5 Soft Skills To Learn By Range Of Experience

|   | <1    | 1-2           | 3-4           | 5-8   | >8            | Total |
|---|-------|---------------|---------------|-------|---------------|-------|
| Communication skills: presentation, negotiation | 68.1% | <b>69.2</b> % | <b>69.0</b> % | 64.7% | 63.8%         | 67.0% |
| Leadership skill                                | 38.3% | 41.1%         | 43.8%         | 52.3% | <b>49.6</b> % | 46.1% |
| Task & time management skill                    | 44.7% | <b>44.9</b> % | 45.7%         | 43.0% | 37.0%         | 43.5% |
| Problem-solving skill                           | 51.1% | <b>43.9</b> % | 47.7%         | 41.1% | <b>29.9</b> % | 42.6% |
| Critical thinking skill                         | 38.3% | 43.0%         | 41.9%         | 37.6% | <b>40.9</b> % | 40.6% |

#### Average Monthly Learning Budget (VND) By Range Of Experience

| <1        | 1-2       | 3-4       | 5-8       | >8        | Total     |
|-----------|-----------|-----------|-----------|-----------|-----------|
| 3,900,000 | 3,500,000 | 4,000,000 | 5,500,000 | 4,700,000 | 4,400,000 |

#### **Readiness Level To Learn New Soft Skills**



#### **Learning Method Preference**

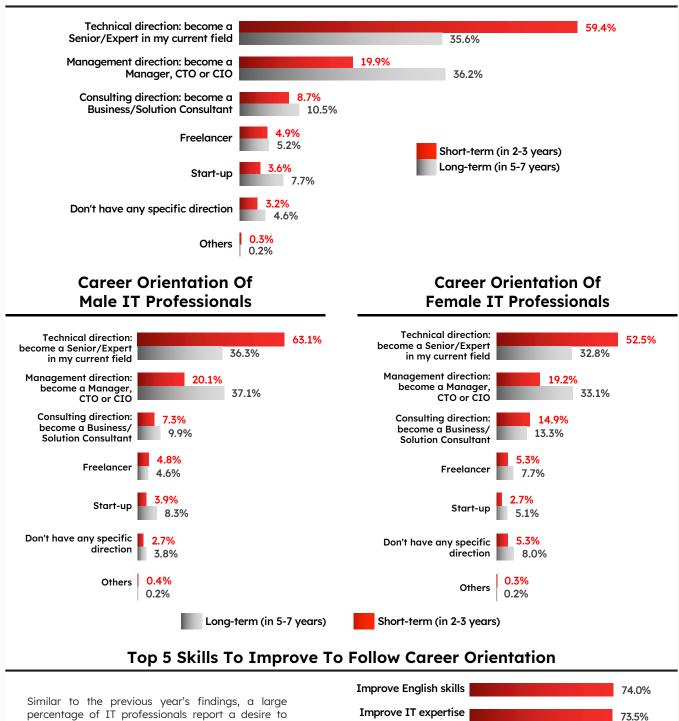


**67%** of IT professionals, regardless of their level of experience, plan to improve their **communication skills** in the upcoming year, focusing on areas like **presentation** and **negotiation**. **IT professionals with more than 5 years of experience**, in particular, express that they want to improve **their leadership skills** more than others. **In the 'Fresher' group, consisting of those with less than 1 year of experience, 51.1% prioritize problem-solving skills**, aligning with the top skills sought by IT employers in 2023, as reported in ITviec's IT Recruiting Trends (March 2023).

From the perspective of the average monthly learning budget, **senior IT professionals (5-8 years of experience)** demonstrate the highest willingness to invest, allocating **5.5 million VND per month**. This amount is notably **25%** higher than the overall average budget for learning observed among IT professionals in this year's study.

Approximately **59.4%** of IT professionals prioritize elevating their **technical expertise in the short term (2-3 years)**, while **36.2%** prefer for a gradual transition into **management roles** for **long-term career advancement**. This trend mirrors the findings from the previous year's report, suggesting a persistent trend in individuals' career orientations.

When considering career orientation differences between male and female IT professionals, a noteworthy distinction emerges in the choice of the **consulting direction**. Female IT professionals express a greater desire toward pursuing careers in consulting compared to their male counterparts, both in the short-term and long-term periods.



Learn more about Project

management

Improve soft skills

Personal branding

Improve skill to build

#### **Career Orientation Of IT Professionals**

ITviec | Salary & Job Expectation Of IT Professionals 2023 - 2024

focus on improving their English fluency and IT

Project management, soft skills development, and

the cultivation of personal branding are also notable

expertise in order to advance their careers.

areas of concentration.

49.0%

46.4%

21.4%



#### Generative AI Technology & Tools

Generative AI tools are gaining traction in workplaces globally, with 29% adoption among Gen Z, 28% among Gen X, and 27% among millennials, according to Statista's 2023 survey of US professionals. Key industries leading this adoption include Marketing & Advertising, Technology, and Consulting.

In Vietnam, IT professionals show a notable familiarity with generative AI, reflecting a broader trend of widespread acceptance, usage and understanding of this advanced technology.

**Applied In Daily Jobs Frequency Of Usage** Occasionally (1-3 Always times per week) Yes (daily) 43.1% 50.4% 46.7% No 49.6% Hardly (1-3 times per month) . 10.2% **Top 10 Generative AI Tools Top 10 Types Of** Are Being Used **Generative AI Applications** ChatGPT Code completion 83.9% 55.0% Information GPT-4 27.9% 35.1% gathering/research 14.2% Bard 30.4% Code refactoring GitHub Copilot 13.0% 29.3% Code review Midjourney 4.4% 29.3% Writing prompts Tabnine 4.2% 25.9% Bug fixing/Debug PyCharm 2.9% 22.1% Translation 16.3% Claude 2.6% Testing AI-Writer 2.5% 9.8% Data Synthesis Copy.ai 2.2% Product design 8.9% **Overall Rating Of Generative AI's Productivity** Accuracy Rating In Coding Answers 37.3% 28.8% 27.7% 7.4 / 10 4.5% 1.6%

#### Very Somewhat Moderatey Highly inaccurate accurate accurate accurate (51 - 80%) (less than (11 - 30%) (31 - 50%) 10%)

#### Concerns about Generative AI technology and tools

| 56.0% | Undefined Data Accuracy (If the data is incomplete, inaccurate or outdated, the results can be unreliable)  |
|-------|---|
| 48.2% | Content Quality Control Needed (The content generated/produced still needs to be inspected and audited to eliminate lack of relevance)  |
| 19.9% | Controversial Intellectual Property (Generative AI models are trained using large datasets scrapped from the internet. Its services can expose an individual or organization to potential legal responsibilities)   |
| 19.5% | Cost Efficiency (Generative AI can create a barrier to implementation because of its expensive cost and requirement of specialized hardware & software, using APIs from extended Generative AI vendors such as GPT-4, as well as skilled personnel to operate and maintain it.) |
| 19.0% | Jobs Take-over (Human jobs including IT jobs can be replaced by Generative AI tools/services)   |

The

accuracy is

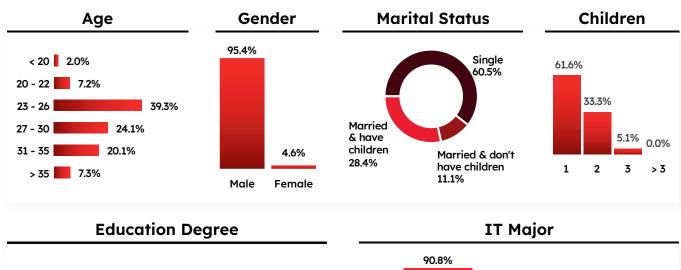
very high

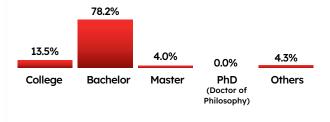
(more than 80%)

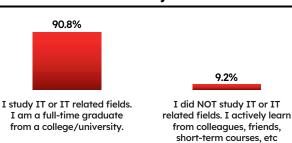
# PART VII JOB EXPECTATION & JOB SEARCH JOURNEY OF IT PROFESSIONALS

**25 IT POSITIONS** 

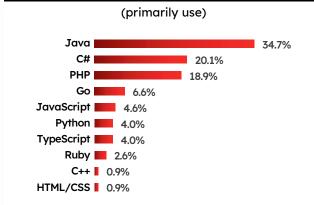
# ABOUT BACK-END DEVELOPER



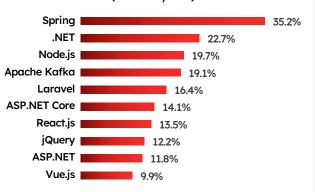




# **Top 10 Programming Languages**

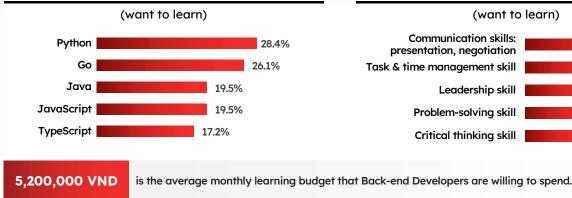


#### **Top 10 Libraries & Frameworks** (currently use)



**Top 5 Soft Skills** 

# **Top 5 Programming Languages**



68.3%

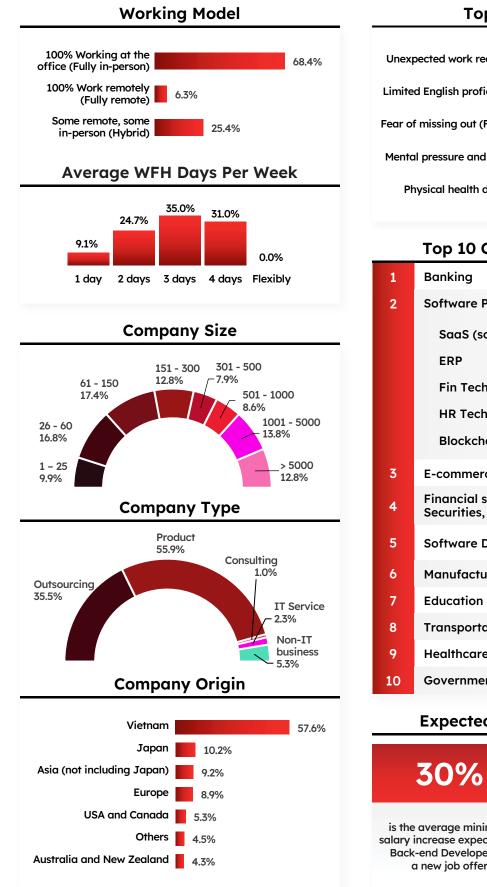
50.7%

45.1%

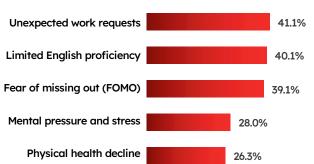
41.5%

37.0%



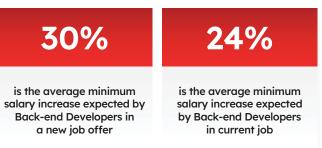


#### **Top 5 Challenges**



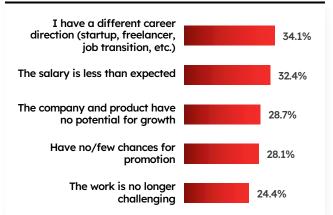
# **Top 10 Company Industries**

| 1  | Banking   |  |
|----|---|--|
| 2  | Software Product and Web Services                               |  |
|    | SaaS (software-as-a-service)                                    |  |
|    | ERP   |  |
|    | Fin Tech  |  |
|    | HR Tech   |  |
|    | Blockchain  |  |
| 3  | E-commerce  |  |
| 4  | Financial services (Consumer Finance,<br>Securities, Insurance) |  |
| 5  | Software Development Outsourcing                                |  |
| 6  | Manufacturing and Engineering                                   |  |
| 7  | Education and Training  |  |
| 8  | Transportation and Logistics                                    |  |
| 9  | Healthcare (Hospital, Healthcare Services)                      |  |
| 10 | Government  |  |
|    |   |  |



# **Back-end Developer**

#### Top 5 Reasons To Quit



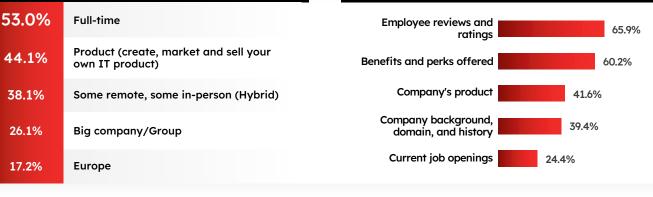
#### Top 5 Criteria To Evaluate A New Job Offer

| TOP 5 Reasons TO Apply |        |        |      |       |      |       |       |         |
|------------------------|--------|--------|------|-------|------|-------|-------|---------|
| Ian                    | nlv du | e to t | he i | oh ti | itle | T ner | reive | it is a |

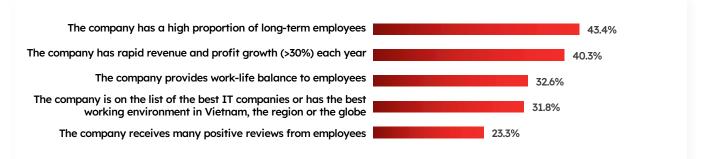
Α.

| 50.1% | good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
|-------|---|
| 48.4% | I am interested in company's product  |
| 39.8% | I want to work not far from home (<10km)  |
| 37.0% | I feel the job description is matching with my current level and experience                           |
| 37.0% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand              |

#### Top 5 Most Information Searched About IT Employer

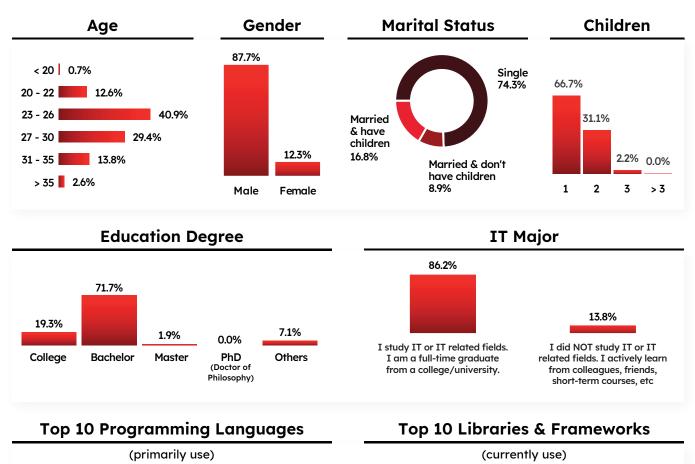


## **Top 5 Employer Reputation Characteristics**





# ABOUT FRONT-END DEVELOPER



React.js

Next.js

Node.js

Vue.js

Angular

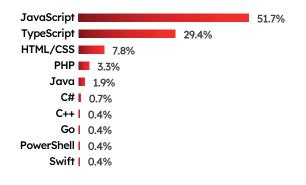
Nuxt.js

jQuery

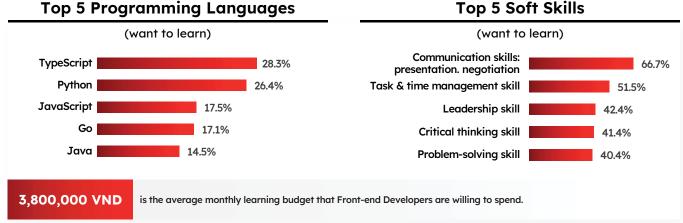
Express

Angular.js 🗾 6.6%

React Native



# **Top 5 Soft Skills**



68.4%

43.0%

36.0%

30.7%

21.1%

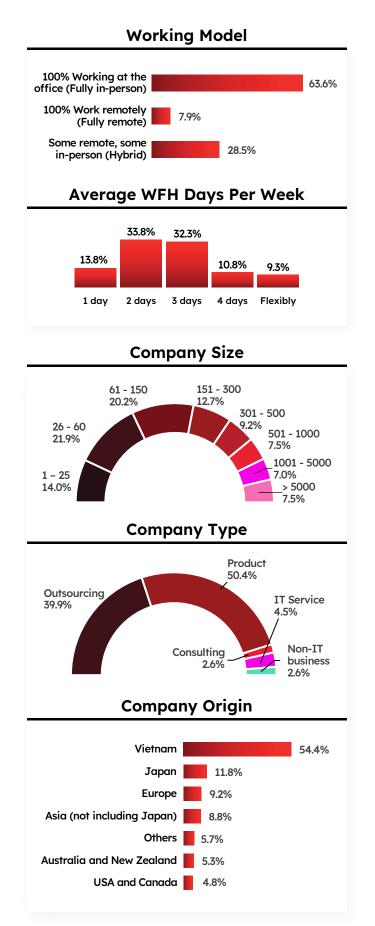
13.6%

11.8%

10.1%

9.2%



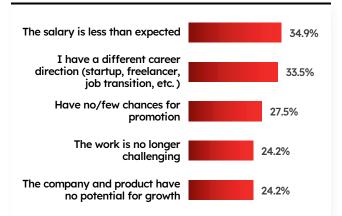




#### **Top 10 Company Industries** 1 Software Product and Web Services SaaS (software-as-a-service) ERP **Fin Tech HR** Tech Ed Tech 2 E-commerce 3 Software Development Outsourcing 4 Banking Financial services (Consumer Finance, 5 Securities, Insurance) 6 Media, Advertising & Entertainment 7 **Education and Training** 8 **IT Consulting** 9 Manufacturing and Engineering 10 Healthcare (Hospital, Healthcare Services)



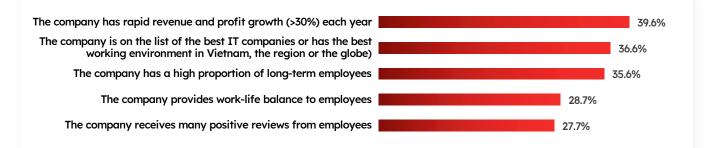
**Top 5 Reasons To Quit** 



#### Top 5 Criteria To Evaluate A New Job Offer

| 56.9% | Full-time  |
|-------|--|
| 40.9% | Some remote, some in-person (Hybrid)   |
| 35.7% | Product (create, market and sell your own IT product)  |
| 26.0% | Big company/Group  |
| 16.0% | Outsourcing (IT project outsourcing<br>support for clients, which includes either<br>a part or the entire product) |

# **Top 5 Employer Reputation Characteristics**



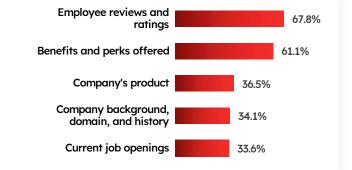
#### **Top 10 Characteristics Of Ideal Company**



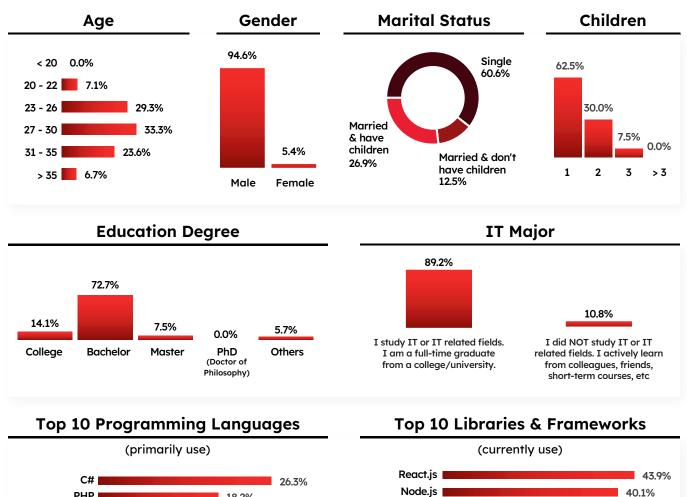
#### **Top 5 Reasons To Apply**

| 44.2% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
|-------|---|
| 42.8% | I am interested in company's product  |
| 39.0% | I need to have a job. I apply to as many jobs as I can to increase my chances   |
| 37.9% | I feel the job description is matching with my current level and experience   |
| 37.5% | I want to work not far from home (<10km)  |

#### Top 5 Most Information Searched About IT Employer



# ABOUT FULL-STACK DEVELOPER



.NET

Vue.js

ASP.NET

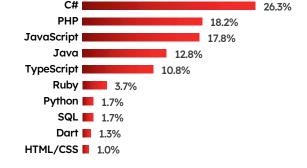
jQuery

Next.js

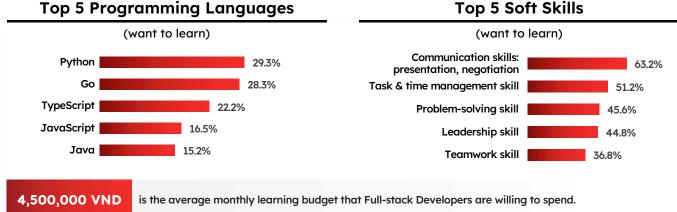
Angular

Laravel

ASP.NET Core







34.7%

25.6%

25.2%

23.7%

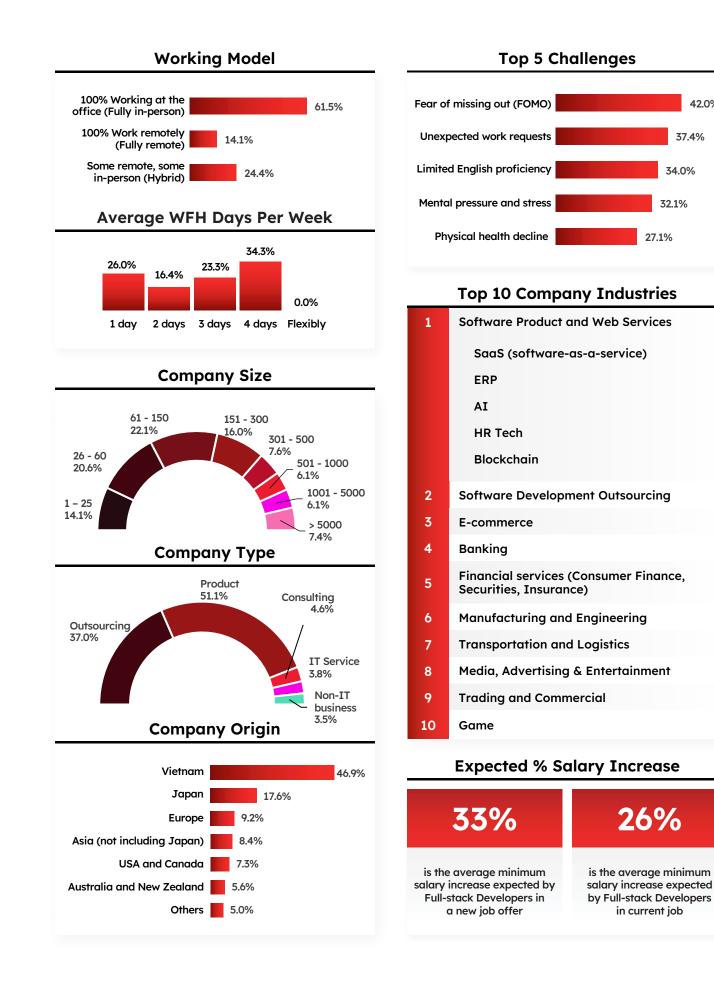
23.3%

23.3%

21.0%

20.2%



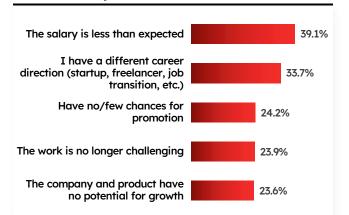


42.0%

37.4%

## **Full-stack Developer**

**Top 5 Reasons To Quit** 



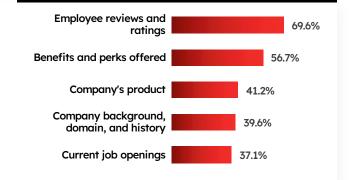
#### Top 5 Criteria To Evaluate A New Job Offer

| 54.9% | Full-time   |
|-------|---|
| 44.1% | Product (create, market and sell your own IT product) |
| 40.7% | Some remote, some in-person (Hybrid)                  |
| 20.9% | Big company/Group                                     |
| 16.5% | Work remotely (Fully remote)                          |

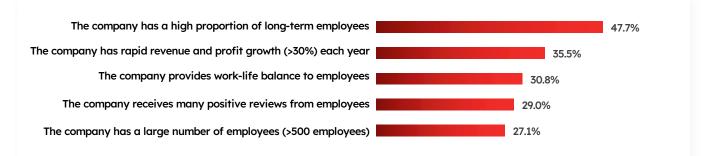
#### **Top 5 Reasons To Apply**

| 47.5% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
|-------|---|
| 44.1% | I am interested in company's product  |
| 40.1% | I want to work not far from home (<10km)  |
| 36.0% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand  |
| 35.4% | I need to have a job. I apply to as many jobs as I can to increase my chances   |

#### Top 5 Most Information Searched About IT Employer

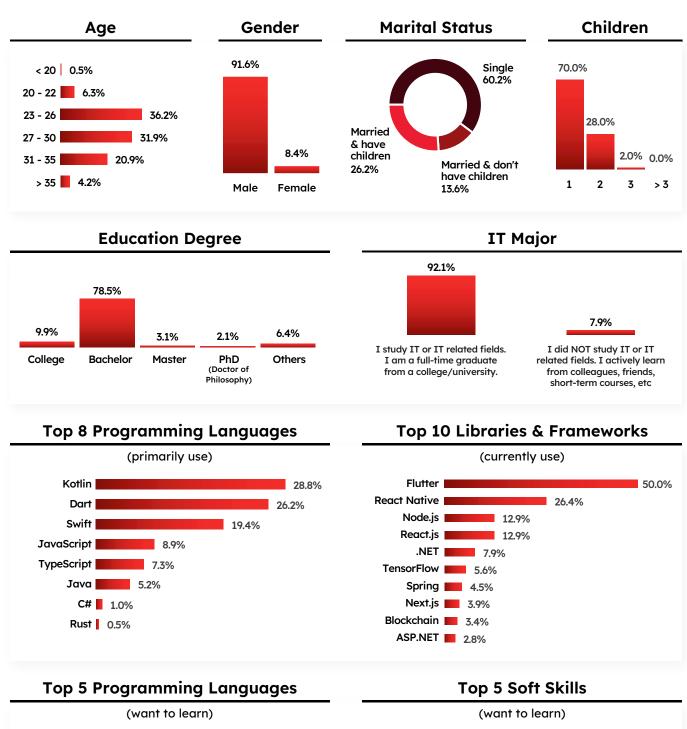


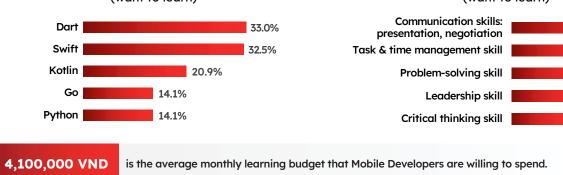
# **Top 5 Employer Reputation Characteristics**





# **ABOUT MOBILE DEVELOPER**





70.7%

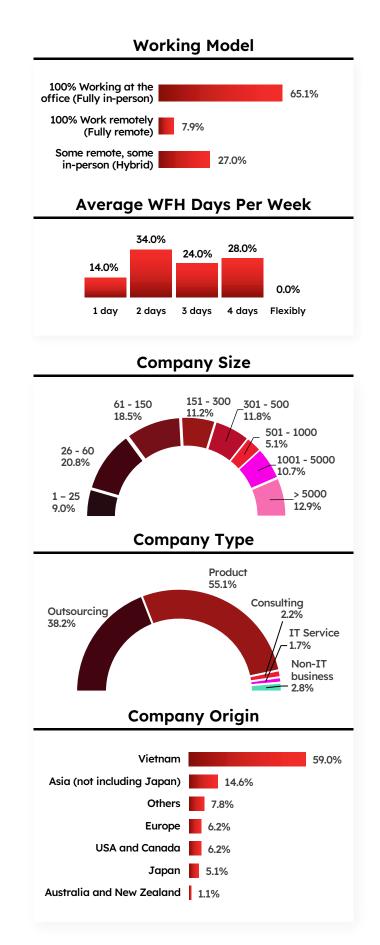
49.3%

44.0%

40.0%

34.7%

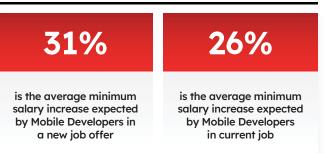






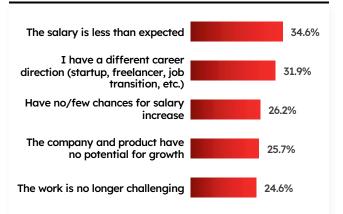
#### **Top 10 Company Industries**

| 1  | Banking   |
|----|---|
| 2  | E-commerce  |
| 3  | Software Development Outsourcing                                |
| 4  | Financial services (Consumer Finance,<br>Securities, Insurance) |
| 5  | Software Product and Web Services                               |
|    | SaaS (software-as-a-service)                                    |
|    | AI  |
|    | ERP   |
|    | Blockchain  |
|    | Fin Tech  |
| 6  | Trading and Commercial  |
| 7  | Manufacturing and Engineering                                   |
| 8  | Transportation and Logistics                                    |
| 9  | Media, Advertising & Entertainment                              |
| 10 | Education and Training  |
|    |   |



# **Mobile Developer**

Top 5 Reasons To Quit

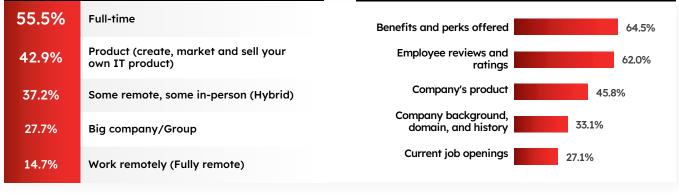


#### Top 5 Criteria To Evaluate A New Job Offer

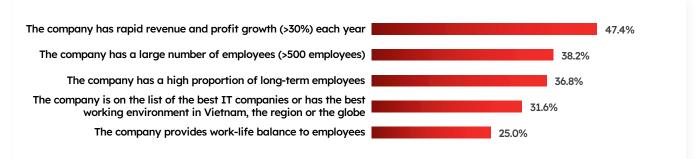
| Тор 5 | Reasons | To Apply |  |
|-------|---------|----------|--|
|       |         |          |  |

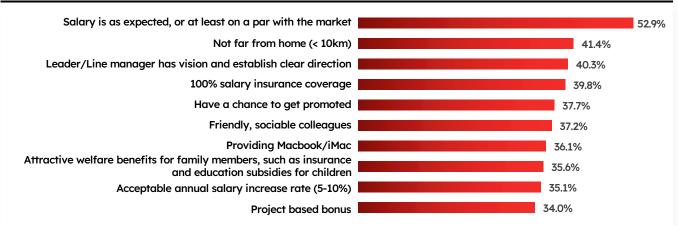
| 45.0% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
|-------|---|
| 44.0% | I am interested in company's product  |
| 40.8% | I want to work not far from home (<10km)  |
| 39.8% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand  |
| 35.1% | I need to have a job. I apply to as many jobs as I can to increase my chances   |

#### Top 5 Most Information Searched About IT Employer

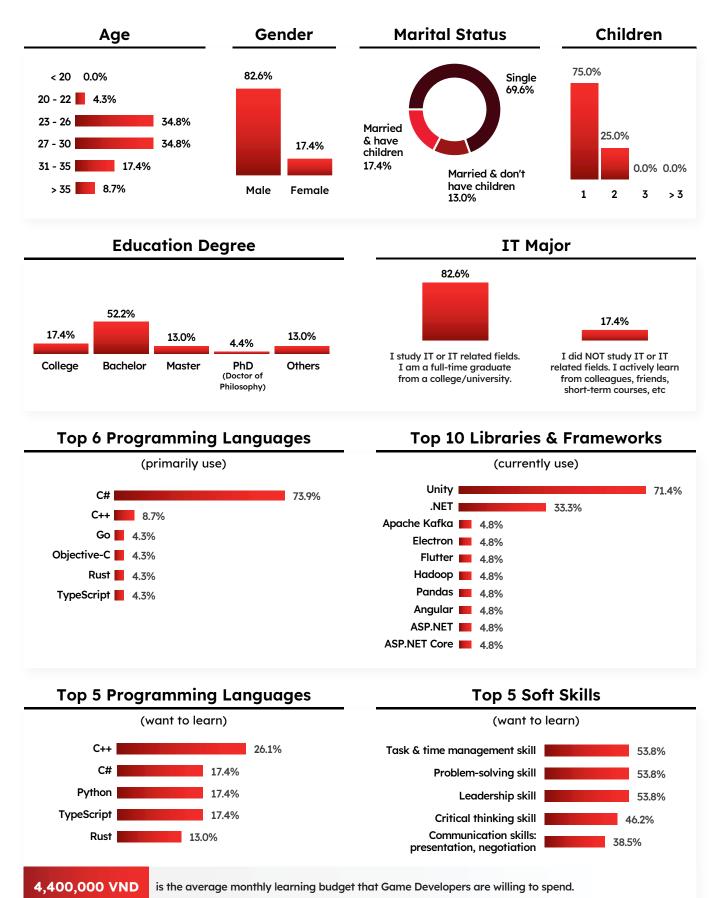


# **Top 5 Employer Reputation Characteristics**

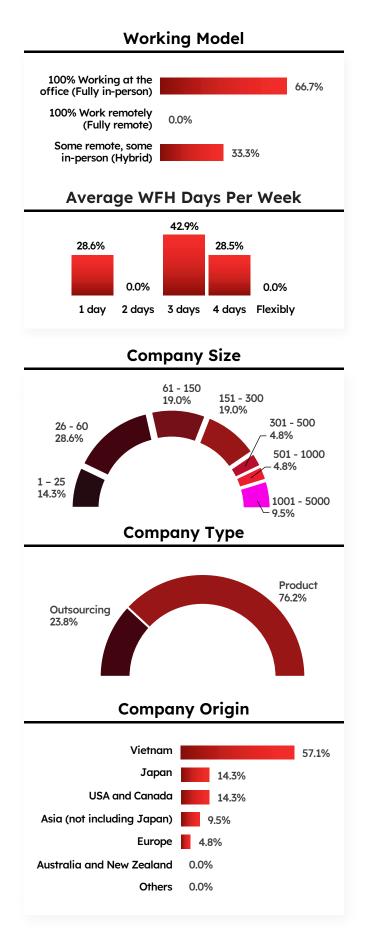




# **ABOUT GAME DEVELOPER**









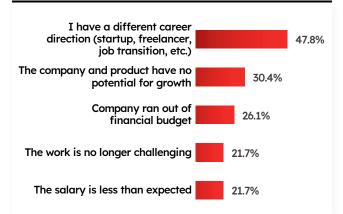
#### **Top 3 Current Company Industries**









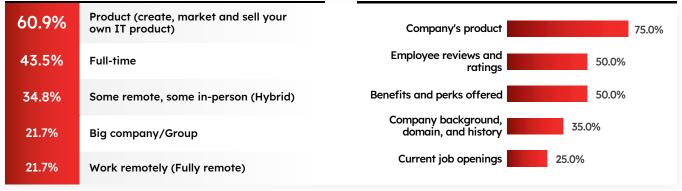


#### Top 5 Criteria To Evaluate A New Job Offer



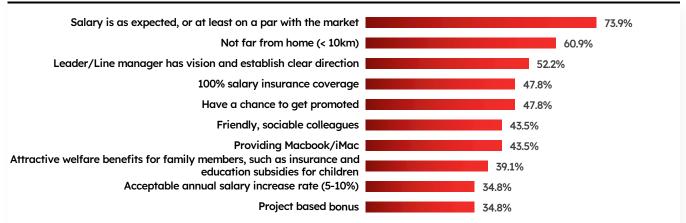
| 69.6% | I am interested in company's product  |
|-------|---|
| 47.8% | I feel the job description is matching with my current level and experience   |
| 43.5% | I need to have a job. I apply to as many jobs as I can to increase my chances   |
| 34.8% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
| 21.7% | I want to work not far from home (<10km)  |

#### Top 5 Most Information Searched About IT Employer

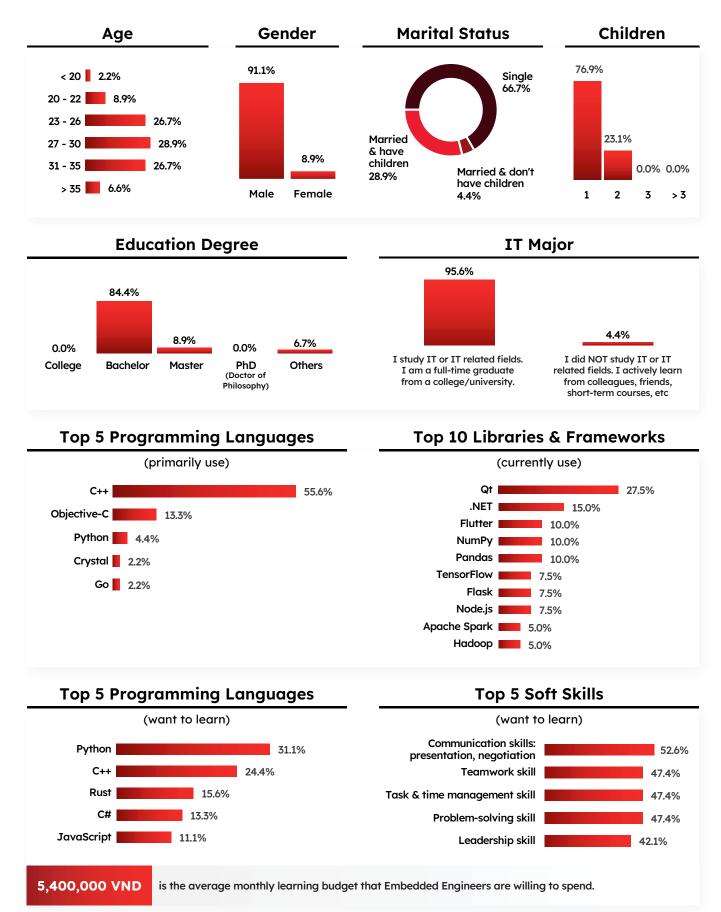


# **Top 5 Employer Reputation Characteristics**

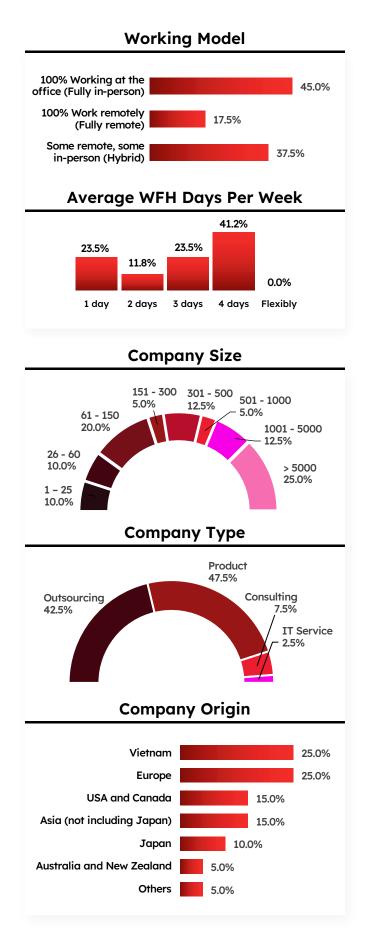




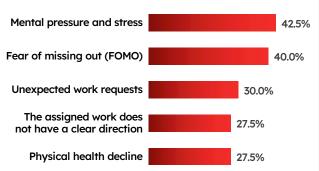
# **ABOUT EMBEDDED ENGINEER**





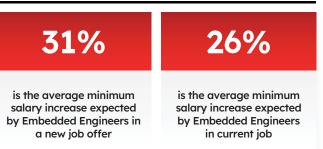






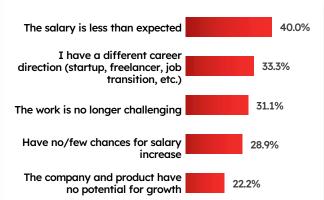
#### **Top 10 Company Industries**

| 1  | Manufacturing and Engineering                                   |
|----|---|
| 2  | IT Hardware and Computing                                       |
| 3  | Software Development Outsourcing                                |
| 4  | Consumer goods  |
| 5  | Financial services (Consumer Finance,<br>Securities, Insurance) |
| 6  | IT Consulting   |
| 7  | Environment   |
| 8  | Government  |
| 9  | Network and Infrastructure                                      |
| 10 | Trading and Commercial  |



# **Embedded Engineer**

**Top 5 Reasons To Quit** 

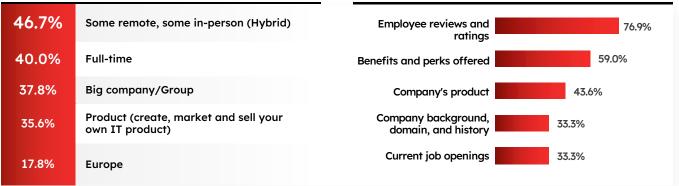


#### Top 5 Criteria To Evaluate A New Job Offer

# 51.1% I am interested in company's product 46.7% I apply due to the job title, I perceive it is a good step up for my career (opportunities to learn/develop new skills, more impressive profile...) 42.2% I want to work not far from home (<10km)</li> 37.8% I need to have a job. I apply to as many jobs

37.070as I can to increase my chancesI want to work for companies having35.6%positive employer reputation/recruitment

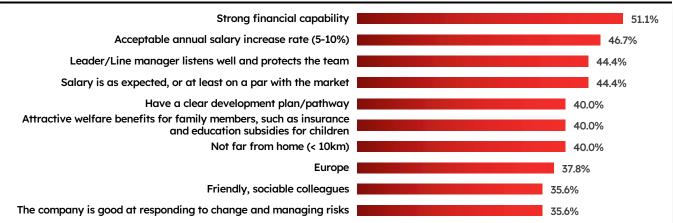
#### Top 5 Most Information Searched About IT Employer



# **Top 5 Employer Reputation Characteristics**

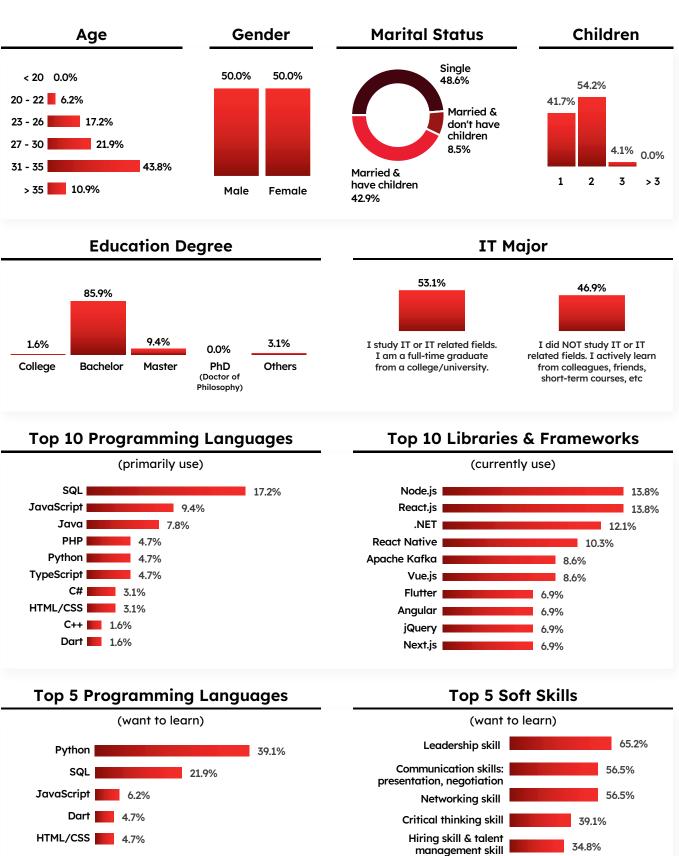


## **Top 10 Characteristics Of Ideal Company**



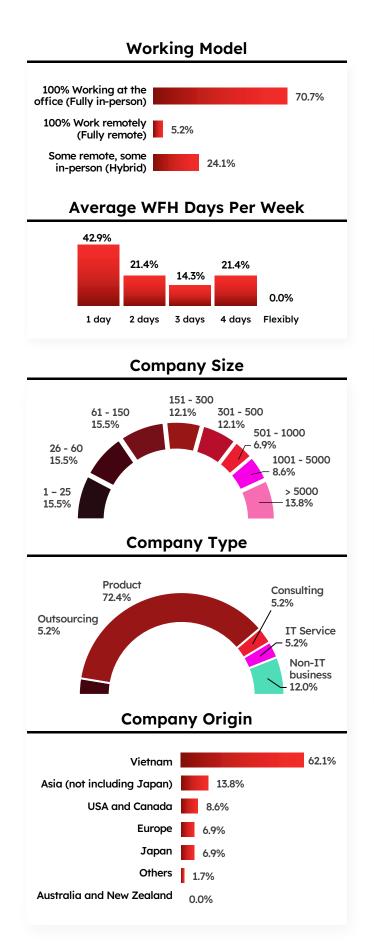
brand

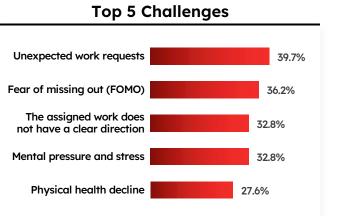
# ABOUT PRODUCT OWNER/ PRODUCT MANAGER



**4,600,000 VND** is the average monthly learning budget that Product Owners/Product Managers are willing to spend.



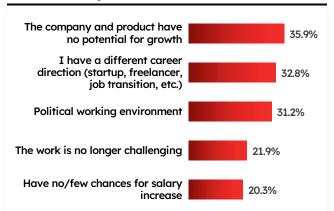




|    | Top 10 Company Industries                                       |
|----|---|
| 1  | Financial services (Consumer Finance,<br>Securities, Insurance) |
| 2  | Software Product and Web Services                               |
|    | HR Tech   |
|    | SaaS (software-as-a-service)                                    |
| 3  | Banking   |
| 4  | E-commerce  |
| 5  | Trading and Commercial  |
| 6  | Media, Advertising & Entertainment                              |
| 7  | Retail and Wholesale  |
| 8  | Software Development Outsourcing                                |
| 9  | Education and Training  |
| 10 | Manufacturing and Engineering                                   |



**Top 5 Reasons To Quit** 

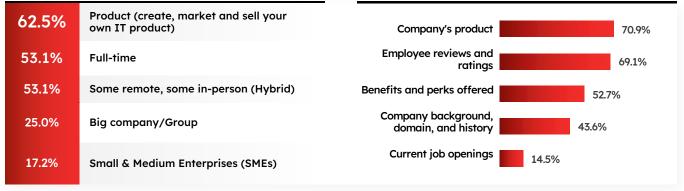


#### Top 5 Criteria To Evaluate A New Job Offer

| T | ор | 5 | Reasons | То | Apply |
|---|----|---|---------|----|-------|
|   |    |   |         |    |       |

| 67.2% | I am interested in company's product  |
|-------|---|
| 46.9% | I want to work not far from home (<10km)  |
| 45.3% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
| 34.4% | I am impressed by the benefits in the job description   |
| 34.4% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand  |

#### Top 5 Most Information Searched About IT Employer

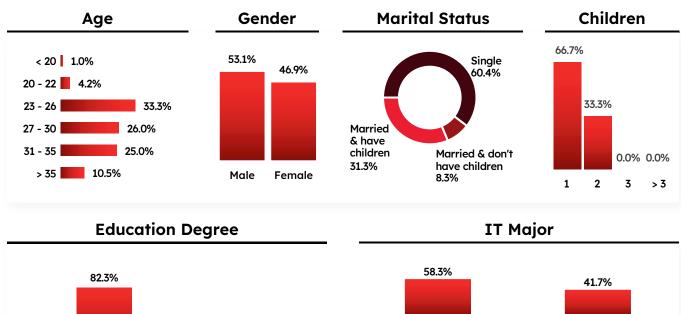


# **Top 5 Employer Reputation Characteristics**



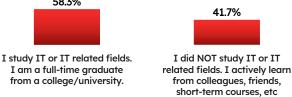


# **ABOUT BUSINESS ANALYST**

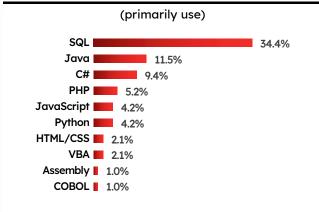


 
 3.1%
 12.5%
 0.0%
 2.1%

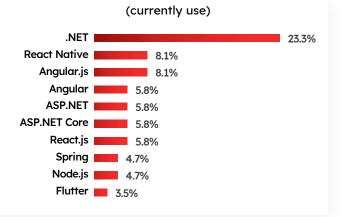
 College
 Bachelor
 Master
 PhD (Doctor of Philosophy)
 Others



## **Top 10 Programming Languages**



# **Top 10 Libraries & Frameworks**



#### Top 5 Programming Languages (want to learn)

10.4%

9.4%

7.3%

Python

JavaScript

HTML/CSS

SQL

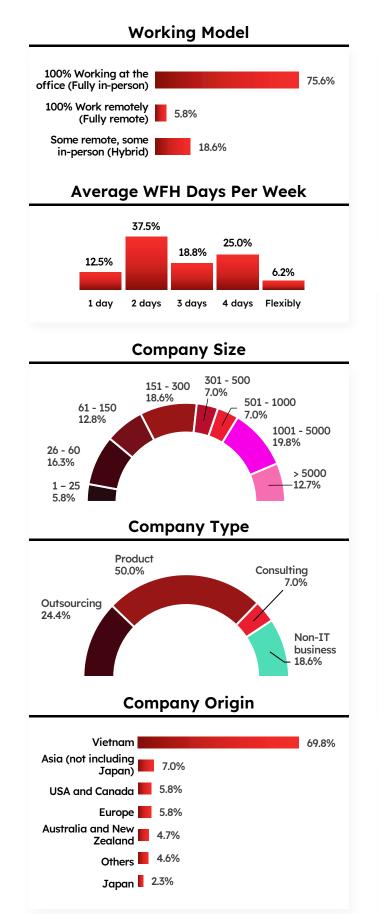
Java 🗾





3,700,000 VND is the average monthly learning budget that Business Analysts are willing to spend.





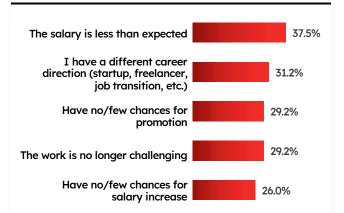
#### **Top 5 Challenges**



#### **Top 10 Company Industries** 1 Banking Financial services (Consumer Finance, 2 Securities, Insurance) 3 **IT** Consulting 4 E-commerce 5 Software Development Outsourcing 6 Software Product and Web Services ERP **Fin Tech HR** Tech SaaS (software-as-a-service) 7 **Trading and Commercial** 8 **Transportation and Logistics** 9 **Education and Training** 10 Healthcare (Hospital, Healthcare Services)



**Top 5 Reasons To Quit** 

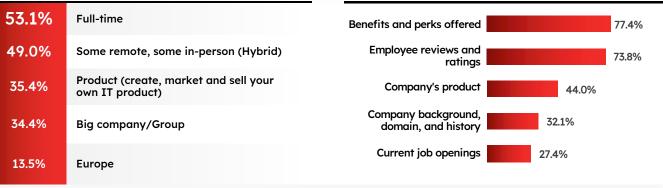


#### Top 5 Criteria To Evaluate A New Job Offer

| Top 5 Reasons To Apply |  |  |
|------------------------|--|--|
|                        | I apply due to the job title, I perceive it is a |  |

| 45.8% | good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
|-------|---|
| 44.8% | I am interested in company's product  |
| 43.8% | I feel the job description is matching with my current level and experience                           |
| 42.7% | I want to work not far from home (<10km)  |
| 41.7% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand              |

#### Top 5 Most Information Searched About IT Employer



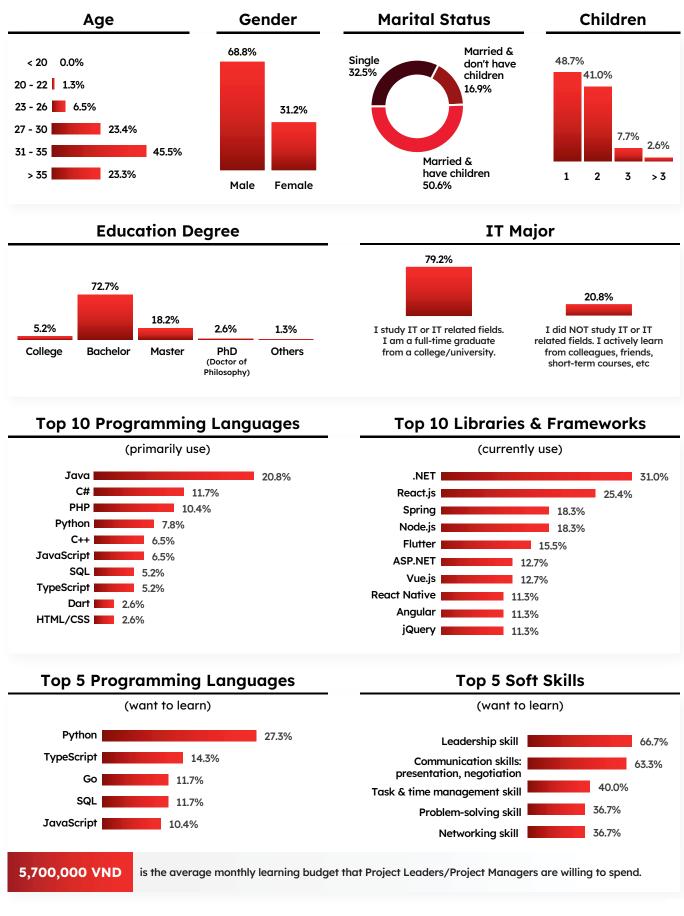
## **Top 5 Employer Reputation Characteristics**



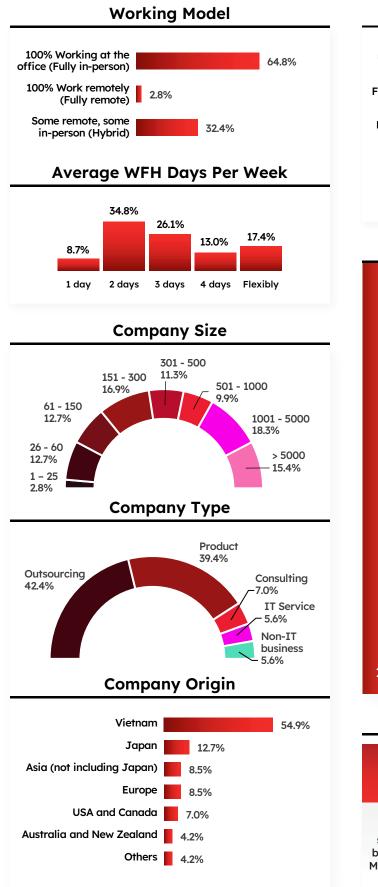


Oviec

# ABOUT PROJECT LEADER/ PROJECT MANAGER





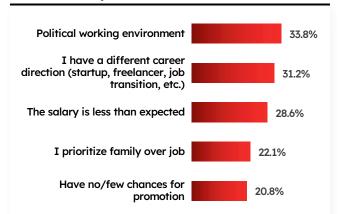




|    | <b>Top 10 Company Industries</b>                                |
|----|---|
| 1  | Software Development Outsourcing                                |
| 2  | E-commerce  |
| 3  | Financial services (Consumer Finance,<br>Securities, Insurance) |
| 4  | Manufacturing and Engineering                                   |
| 5  | Software Product and Web Services                               |
|    | ERP   |
|    | HR Tech   |
|    | SaaS (software-as-a-service)                                    |
|    | AI  |
|    | Blockchain  |
| 6  | Banking   |
| 7  | Consumer goods  |
| 8  | Healthcare (Hospital, Healthcare Services)                      |
| 9  | IT Consulting   |
| 10 | IT Hardware and Computing                                       |



**Top 5 Reasons To Quit** 

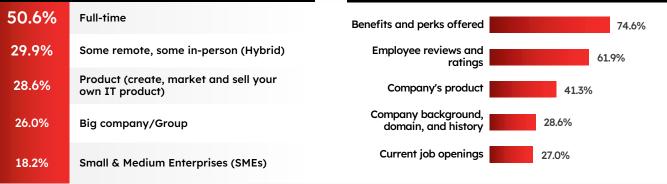


#### Top 5 Criteria To Evaluate A New Job Offer

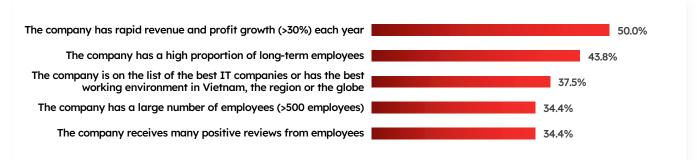
| 40.8% | learn/develop new skills, more impressive profile)                                       |
|-------|--|
| 41.6% | I am interested in company's product   |
| 41.6% | I want to work not far from home (<10km)   |
| 39.0% | I feel the job description is matching with my current level and experience              |
| 36.4% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand |

46.8%

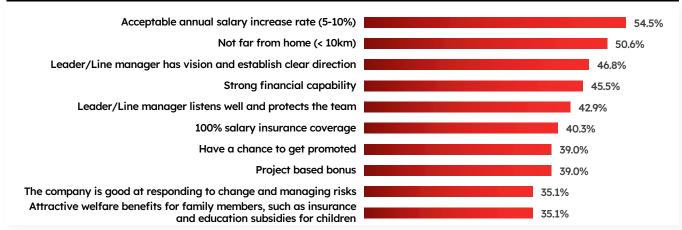
## Top 5 Most Information Searched About IT Employer



# **Top 5 Employer Reputation Characteristics**



# Top 10 Characteristics Of Ideal Company

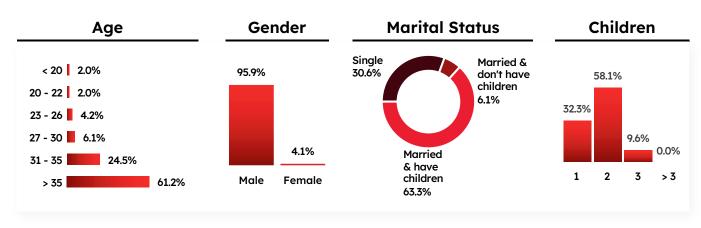


## **Top 5 Reasons To Apply**

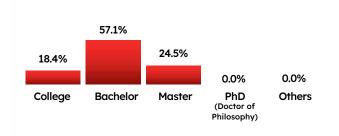
I apply due to the job title, I perceive it is a

good step up for my career (opportunities to

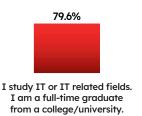
# **ABOUT IT MANAGER**



#### **Education Degree**



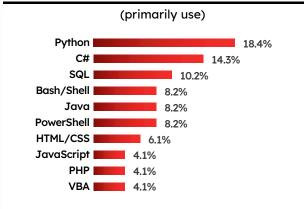
## IT Major



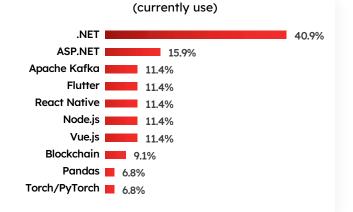
# 20.4%

I did NOT study IT or IT related fields. I actively learn from colleagues, friends, short-term courses, etc

# **Top 10 Programming Languages**

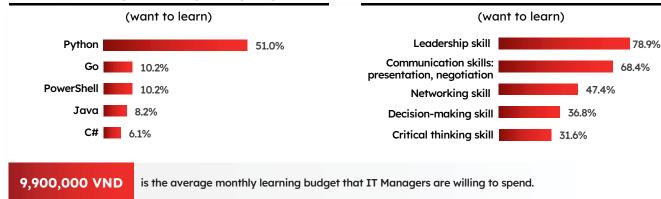


# **Top 10 Libraries & Frameworks**

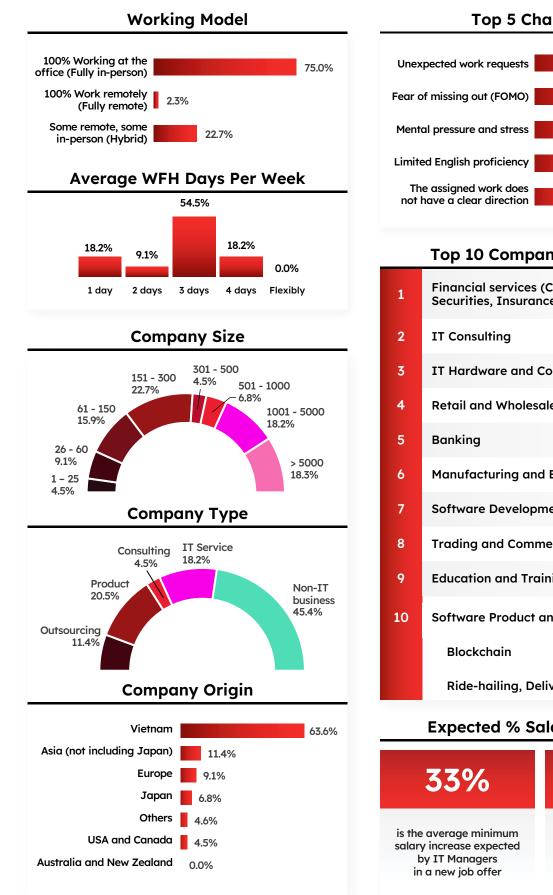


**Top 5 Soft Skills** 

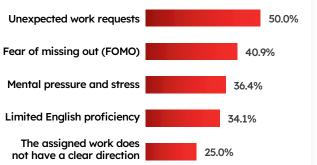
#### **Top 5 Programming Languages**







#### **Top 5 Challenges**



#### **Top 10 Company Industries**

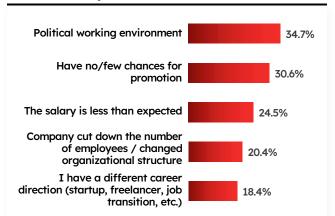
| 1  | Financial services (Consumer Finance,<br>Securities, Insurance) |
|----|---|
| 2  | IT Consulting   |
| 3  | IT Hardware and Computing                                       |
| 4  | Retail and Wholesale  |
| 5  | Banking   |
| 6  | Manufacturing and Engineering                                   |
| 7  | Software Development Outsourcing                                |
| 8  | Trading and Commercial  |
| 9  | Education and Training  |
| 10 | Software Product and Web Services                               |
|    | Blockchain  |
|    | Ride-hailing, Delivery and Logistics Tech                       |

#### Expected % Salary Increase



64

**Top 5 Reasons To Quit** 

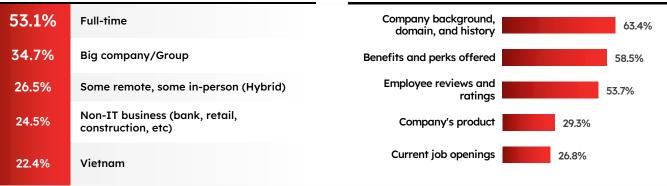


#### Top 5 Criteria To Evaluate A New Job Offer

# Top 5 Reasons To Apply

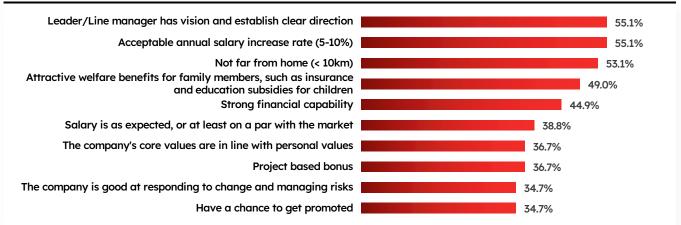
| 59.2% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand  |
|-------|---|
| 42.9% | I want to work not far from home (<10km)  |
| 42.9% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
| 40.8% | I feel the job description is matching with my current level and experience   |
| 30.6% | I am interested in company's product  |

#### Top 5 Most Information Searched About IT Employer

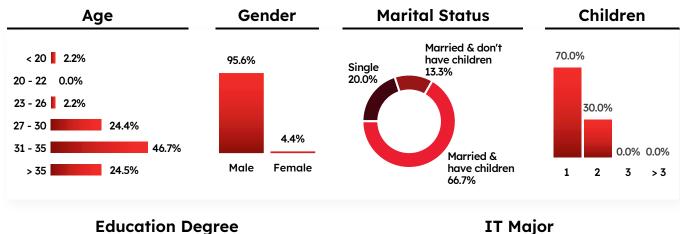


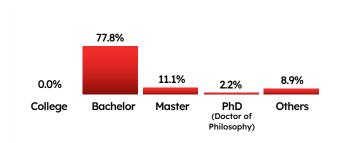
# **Top 5 Employer Reputation Characteristics**



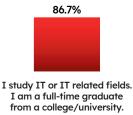


# **ABOUT TECH LEAD**





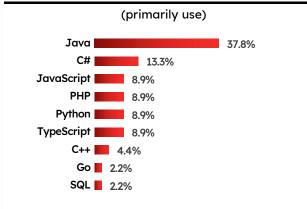




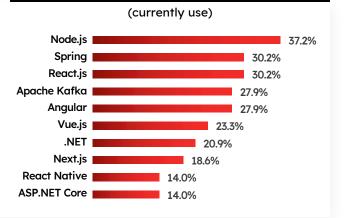
# 13.3%

I did NOT study IT or IT related fields. I actively learn from colleagues, friends, short-term courses, etc

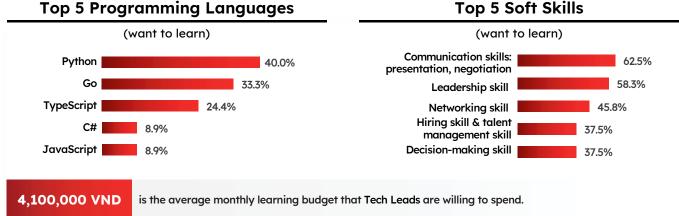
# **Top 9 Programming Languages**



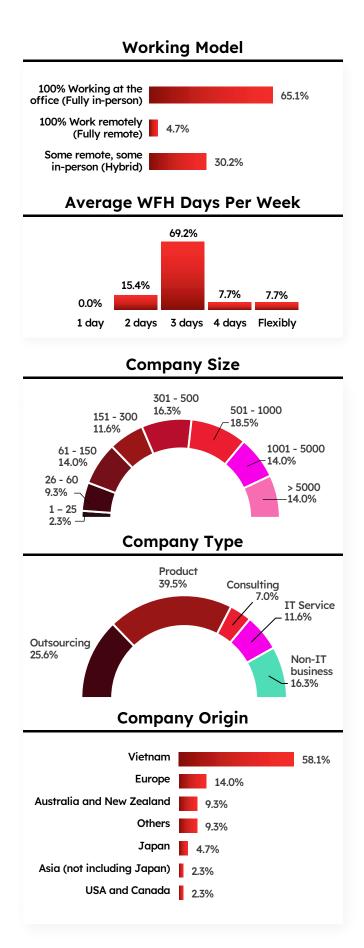
# **Top 10 Libraries & Frameworks**



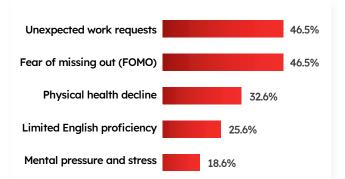
#### **Top 5 Programming Languages**





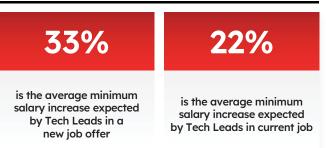


#### **Top 5 Challenges**



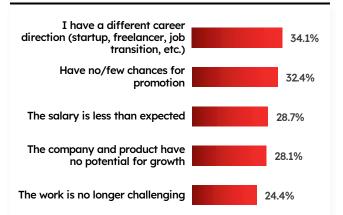
#### **Top 10 Company Industries**

| 1  | Software Development Outsourcing                                |  |  |
|----|---|--|--|
| 2  | Banking   |  |  |
| 3  | E-commerce  |  |  |
| 4  | Financial services (Consumer Finance,<br>Securities, Insurance) |  |  |
| 5  | Software Product and Web Services                               |  |  |
|    | SaaS (software-as-a-service)                                    |  |  |
|    | ERP   |  |  |
|    | AI  |  |  |
| 6  | Transportation and Logistics                                    |  |  |
| 7  | Education and Training  |  |  |
| 8  | Game  |  |  |
| 9  | Healthcare (Hospital, Healthcare Services)                      |  |  |
| 10 | IT Consulting   |  |  |
|    |   |  |  |





#### **Top 5 Reasons To Quit**



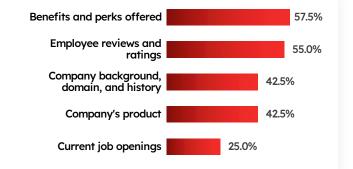
#### Top 5 Criteria To Evaluate A New Job Offer

| 64.4% | Full-time   |
|-------|---|
| 42.2% | Some remote, some in-person (Hybrid)                  |
| 35.6% | Product (create, market and sell your own IT product) |
| 28.9% | Big company/Group                                     |
| 22.2% | Work remotely (Fully remote)                          |

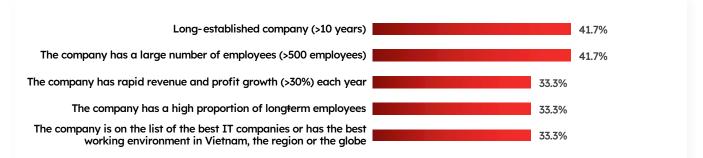
## **Top 5 Reasons To Apply**

| 53.3% | I am interested in company's product  |
|-------|---|
| 44.4% | I feel the job description is matching with my current level and experience   |
| 44.4% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
| 37.8% | I want to work not far from home (<10km)  |
| 37.8% | I am impressed by the benefits in the job description   |

#### Top 5 Most Information Searched About IT Employer



# **Top 5 Employer Reputation Characteristics**

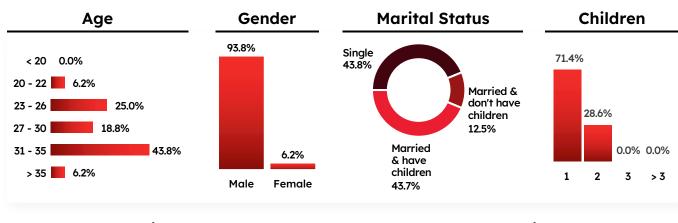


## **Top 10 Characteristics Of Ideal Company**

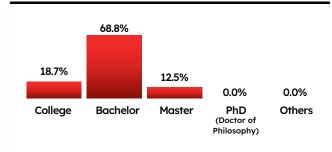


ITviec | Salary & Job Expectation Of IT Professionals 2023 - 2024

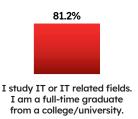
# **ABOUT IT CONSULTANT**



#### **Education Degree**



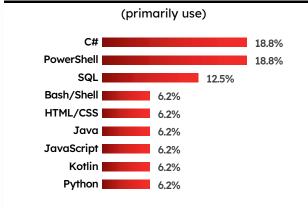
## **IT Major**



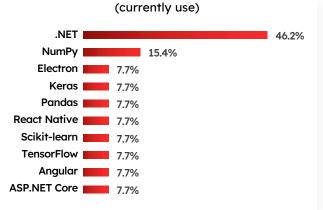
# 18.8% I did NOT study IT or IT

related fields. I actively learn from colleagues, friends, short-term courses, etc

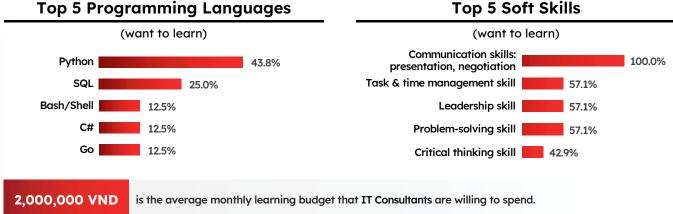
# **Top 9 Programming Languages**



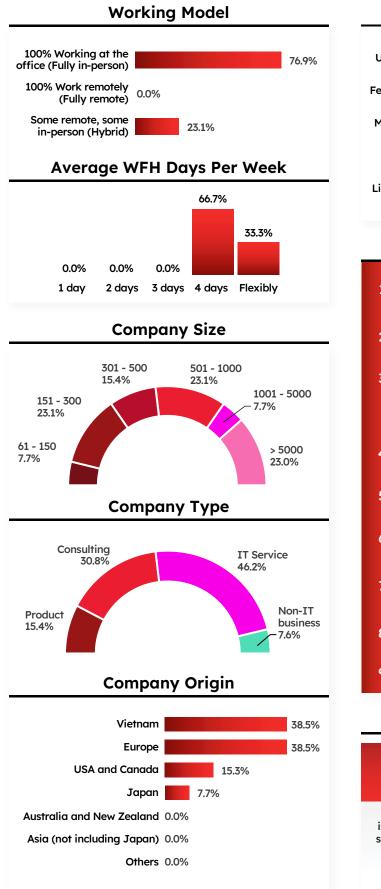
# **Top 10 Libraries & Frameworks**



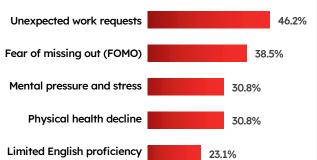
#### **Top 5 Programming Languages**











#### **Top 9 Company Industries**

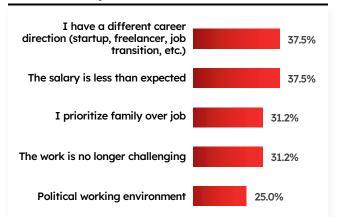
| 1 | Financial services (Consumer Finance,<br>Securities, Insurance)   |
|---|---|
| 2 | IT Hardware and Computing   |
| 3 | Software Product and Web Services<br>IaaS                         |
| 4 | Healthcare (Hospital, Healthcare Services)                        |
| 5 | IT Consulting   |
| 6 | Network and Infrastructure  |
| 7 | Professional Services (Accounting, Legal,<br>Business Consulting) |
| 8 | Retail and Wholesale  |
| 9 | Software Development Outsourcing                                  |





18.8%

#### **Top 5 Reasons To Quit**



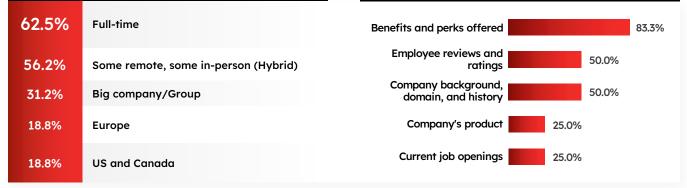
#### Top 5 Criteria To Evaluate A New Job Offer

# 68.8% I want to work not far from home (<10km)</li> 62.5% I apply due to the job title, I perceive it is a good step up for my career (opportunities to learn/develop new skills, more impressive profile...) 56.2% I want to work for companies having positive employer reputation/recruitment brand 37.5% I am impressed by the benefits in the job description

**Top 5 Reasons To Apply** 

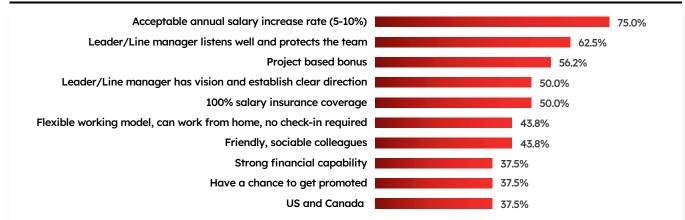
# I need to have a job. I apply to as many jobs as I can to increase my chances

#### Top 5 Most Information Searched About IT Employer

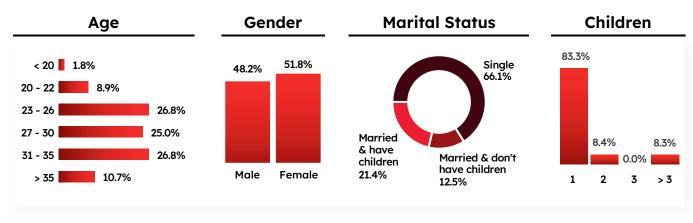


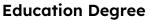
# **Top 5 Employer Reputation Characteristics**

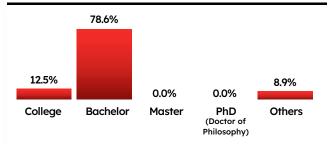




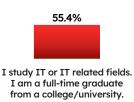
## **ABOUT DESIGNER**





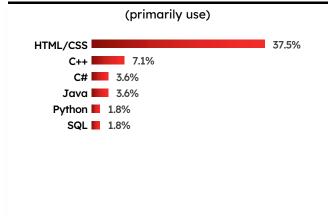


#### **IT Major**

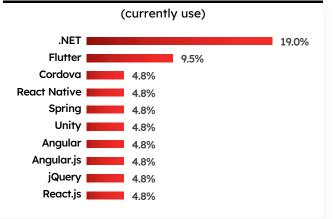


44.6% I did NOT study IT or IT related fields. I actively learn from colleagues, friends, short-term courses, etc

#### **Top 6 Programming Languages**

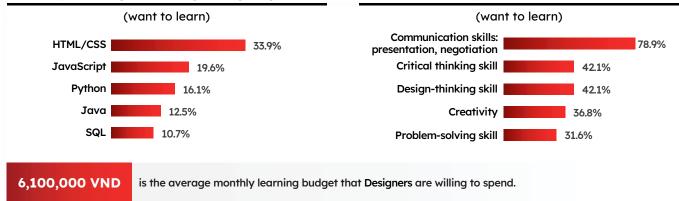


#### **Top 10 Libraries & Frameworks**



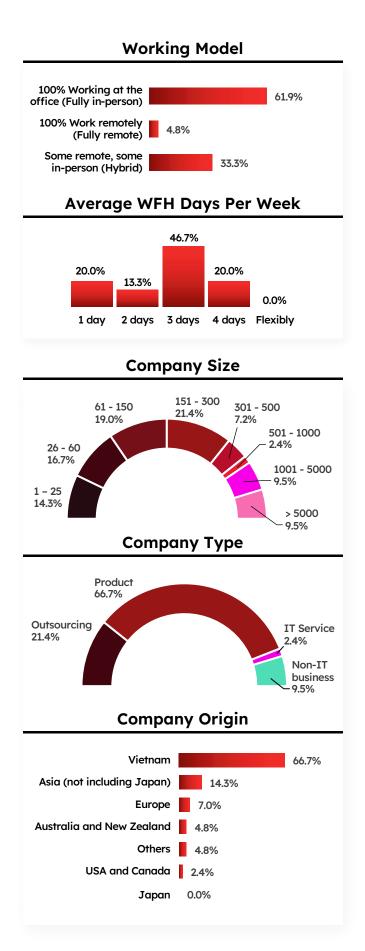
**Top 5 Soft Skills** 

#### **Top 5 Programming Languages**

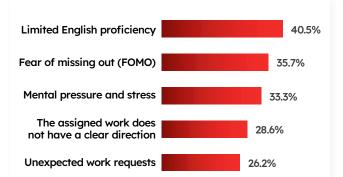




**IT SALARY REPORT** 

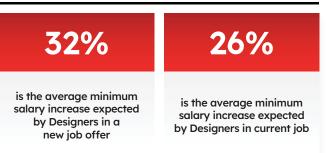


#### **Top 5 Challenges**

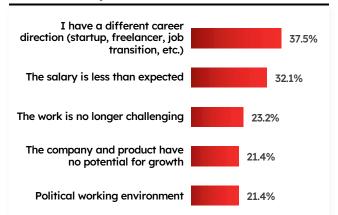


#### Top 10 Company Industries

| 1  | E-commerce                                 |
|----|--|
| 2  | Software Product and Web Services          |
|    | ERP  |
|    | Fin Tech                                   |
|    | SaaS (software-as-a-service)               |
| 3  | Software Development Outsourcing           |
| 4  | Banking                                    |
| 5  | Game                                       |
| 6  | Healthcare (Hospital, Healthcare Services) |
| 7  | Transportation and Logistics               |
| 8  | Consumer goods                             |
| 9  | Cyber Security                             |
| 10 | Education and Training                     |







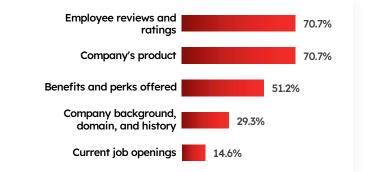
#### Top 5 Criteria To Evaluate A New Job Offer

| 58.9% | Full-time   |
|-------|---|
| 42.9% | Product (create, market and sell your own IT product) |
| 41.1% | Some remote, some in-person (Hybrid)                  |
| 23.2% | Small & Medium Enterprises (SMEs)                     |
| 23.2% | Big company/Group                                     |

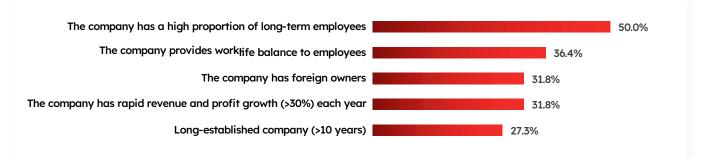
#### **Top 5 Reasons To Apply**

| 53.6% | I am interested in company's product   |
|-------|--|
| 42.9% | I feel the job description is matching with my current level and experience              |
| 41.1% | I want to work not far from home (<10km)   |
| 41.1% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand |
| 35.7% | I need to have a job. I apply to as many jobs as I can to increase my chances            |

#### Top 5 Most Information Searched About IT Employer

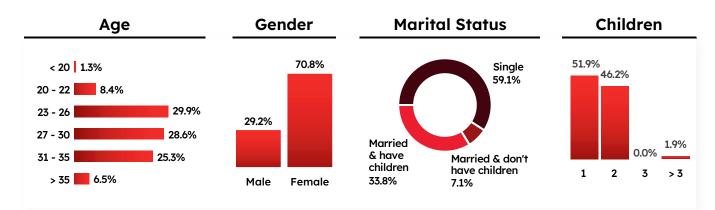


#### **Top 5 Employer Reputation Characteristics**

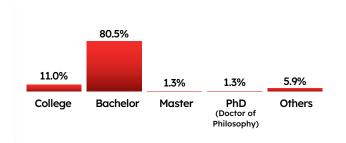




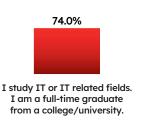
## **ABOUT TESTER**



#### **Education Degree**



#### **IT Major**



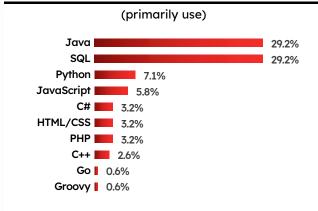
.NET

# 26.0%

related fields. I actively learn from colleagues, friends, short-term courses, etc

16.2%

#### **Top 10 Programming Languages**



#### Node.js 10.0%

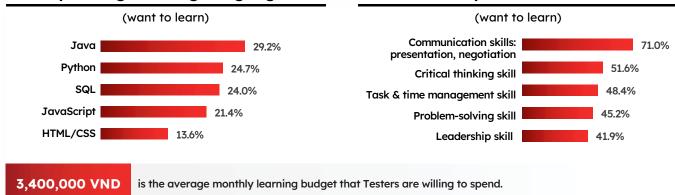
**Top 10 Libraries & Frameworks** 

(currently use)

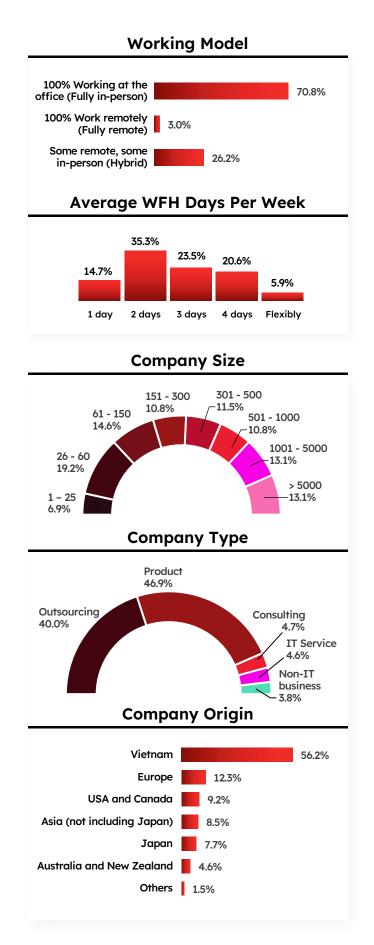
#### ASP.NET 6.9% **React Native** 6.2% Angular 5.4% Blockchain 5.4% Spring 4.6% jQuery 4.6% Flutter 3.8% Angular.js 3.8%

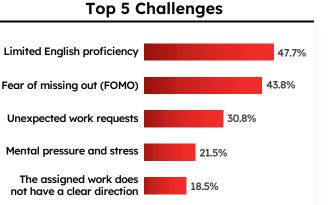
**Top 5 Soft Skills** 

#### Top 5 Programming Languages



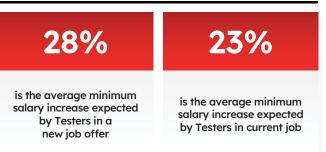






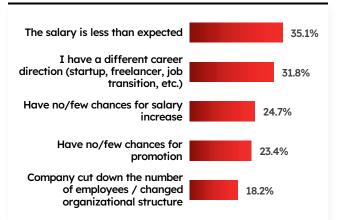


#### **Expected % Salary Increase**



#### **Top 10 Company Industries**





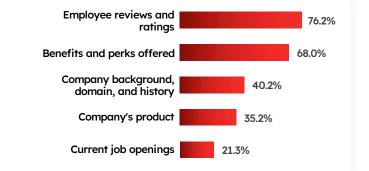
#### Top 5 Criteria To Evaluate A New Job Offer

| 49.4% | Full-time   |
|-------|---|
| 43.5% | Some remote, some in-person (Hybrid)                  |
| 31.2% | Product (create, market and sell your own IT product) |
| 31.2% | Big company/Group                                     |
| 20.1% | Small & Medium Enterprises (SMEs)                     |

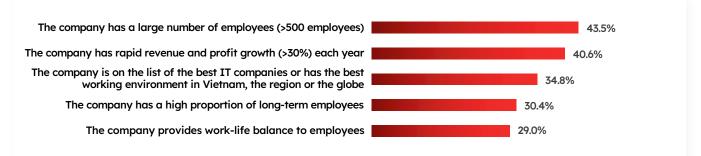
#### **Top 5 Reasons To Apply**

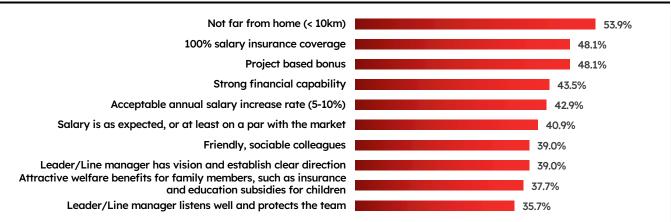
| 48.7% | I want to work not far from home (<10km)  |
|-------|---|
| 47.4% | I feel the job description is matching with my current level and experience   |
| 44.8% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand  |
| 37.0% | I apply due to the job title, I perceive it is<br>a good step up for my career (opportunities<br>to learn/develop new skills, more impressive<br>profile) |
| 33.8% | I need to have a job. I apply to as many jobs as I can to increase my chances   |

#### Top 5 Most Information Searched About IT Employer

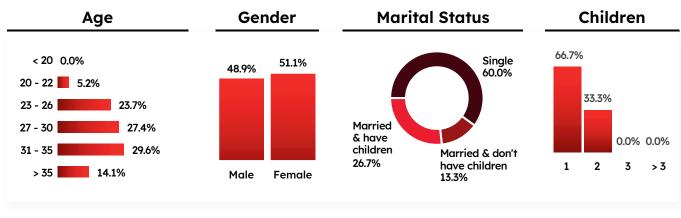


#### **Top 5 Employer Reputation Characteristics**

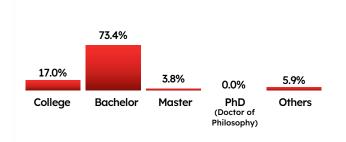




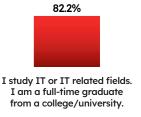
## ABOUT QA/QC



#### **Education Degree**



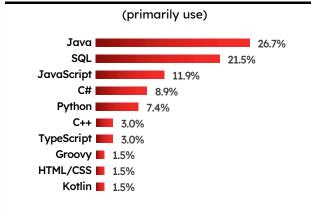




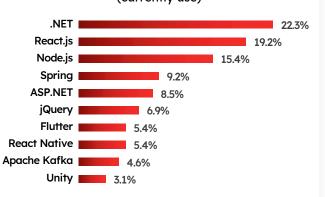
#### 17.8% I did NOT study IT or IT lated fields. I actively lea

related fields. I actively learn from colleagues, friends, short-term courses, etc

#### **Top 10 Programming Languages**

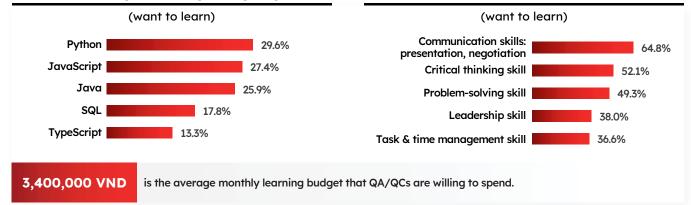


#### Top 10 Libraries & Frameworks (currently use)

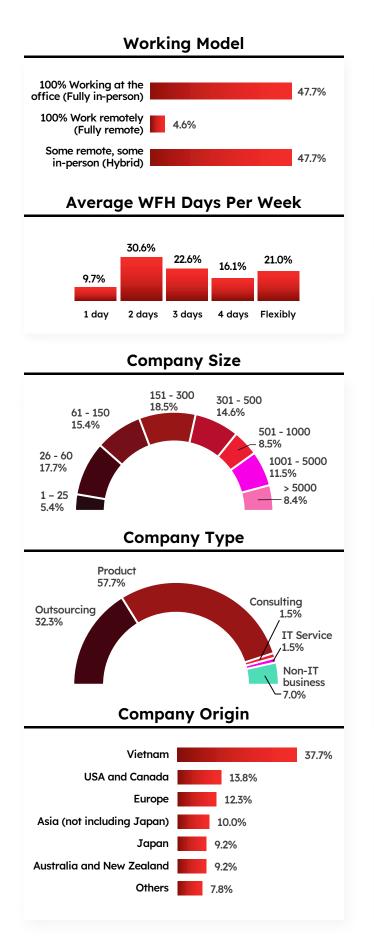


#### Top 5 Programming Languages

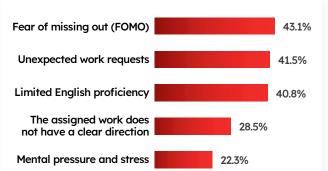








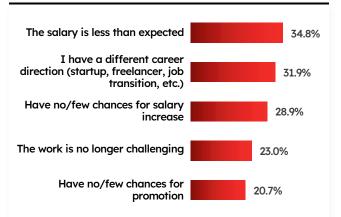
#### **Top 5 Challenges**



#### **Top 10 Company Industries** Banking 1 2 Software Product and Web Services SaaS (software-as-a-service) ERP Fin Tech 3 Software Development Outsourcing 4 E-commerce Financial services (Consumer Finance, 5 Securities, Insurance) 6 Game 7 Healthcare (Hospital, Healthcare Services) 8 **Transportation and Logistics** 9 Manufacturing and Engineering 10 **Education and Training**







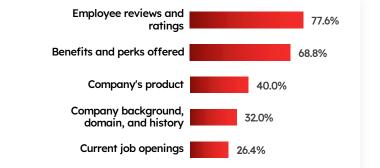
#### Top 5 Criteria To Evaluate A New Job Offer

| 62.2% | Full-time  |
|-------|--|
| 45.9% | Some remote, some in-person (Hybrid)   |
| 34.8% | Product (create, market and sell your own IT product)  |
| 31.1% | Big company/Group  |
| 16.3% | Outsourcing (IT project outsourcing<br>support for clients, which includes either<br>a part or the entire product) |

#### **Top 5 Reasons To Apply**

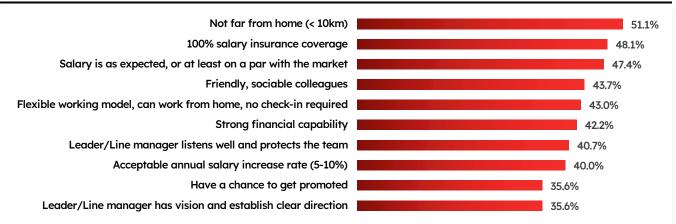
| 49.6% | I want to work not far from home (<10km)  |
|-------|---|
| 39.3% | I feel the job description is matching with my current level and experience   |
| 37.8% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
| 37.8% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand  |
| 37%   | I am interested in company's product  |

#### Top 5 Most Information Searched About IT Employer

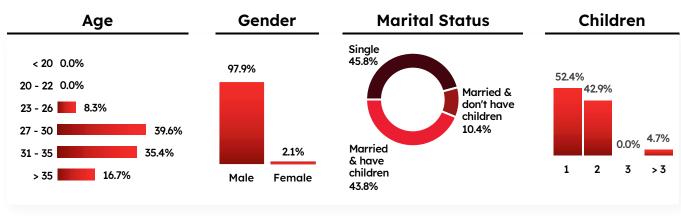


#### **Top 5 Employer Reputation Characteristics**

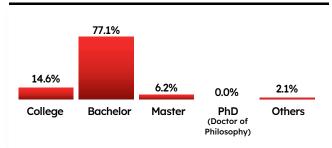




## **ABOUT SYSTEM ENGINEER/SYSTEM ADMIN**



**Education Degree** 



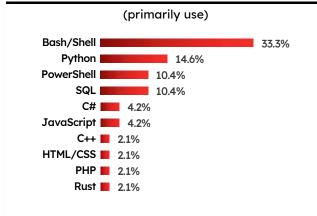


I study IT or IT related fields. I am a full-time graduate from a college/university.

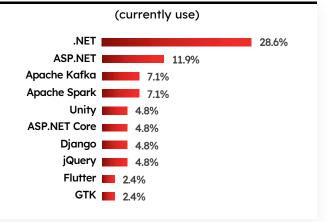
#### IT Major



#### **Top 10 Programming Languages**

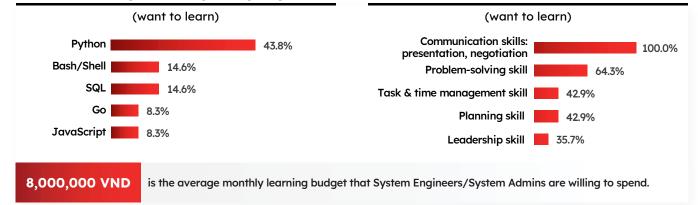


#### **Top 10 Libraries & Frameworks**

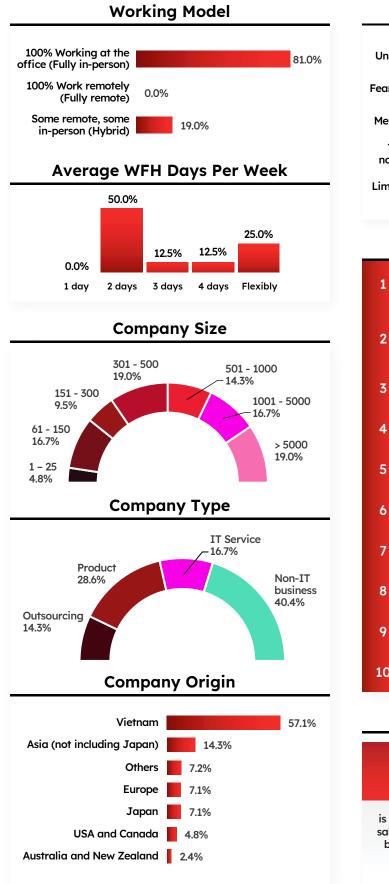


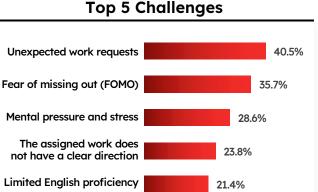
#### **Top 5 Programming Languages**

#### **Top 5 Soft Skills**



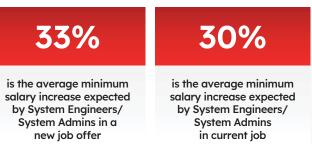




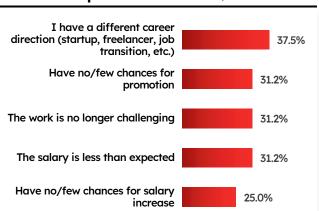


#### **Top 10 Company Industries**

| 1  | Banking   |
|----|---|
| 2  | Financial services (Consumer Finance,<br>Securities, Insurance) |
| 3  | Manufacturing and Engineering                                   |
| 4  | IT Consulting   |
| 5  | Software Development Outsourcing                                |
| 6  | IT Hardware and Computing                                       |
| 7  | Network and Infrastructure                                      |
| 8  | Pharmaceuticals   |
| 9  | E-commerce  |
| 10 | Cyber Security  |









| 7.9% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand  |
|------|---|
| 5.8% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
|      |   |

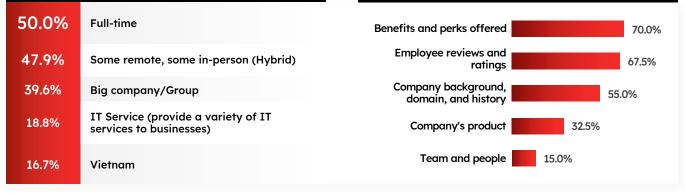
**Top 5 Reasons To Apply** 

43.8% I want to work not far from home (<10km)

I feel the job description is matching with my current level and experience

#### I need to have a job. I apply to as many jobs

#### Top 5 Most Information Searched About IT Employer



47

45

39.6%

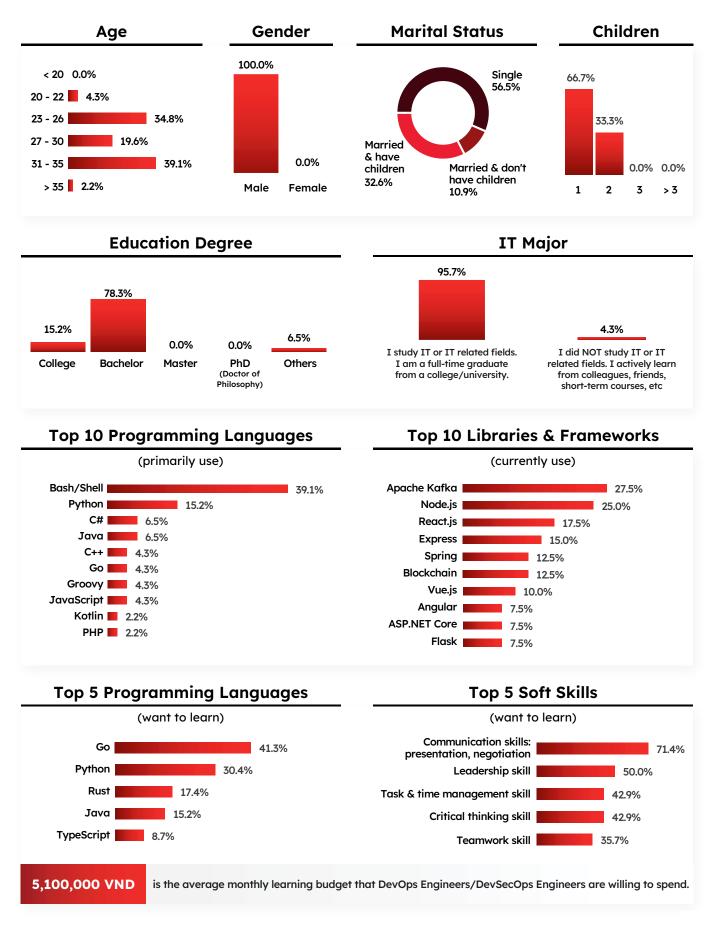
29.2%

#### **Top 5 Employer Reputation Characteristics**

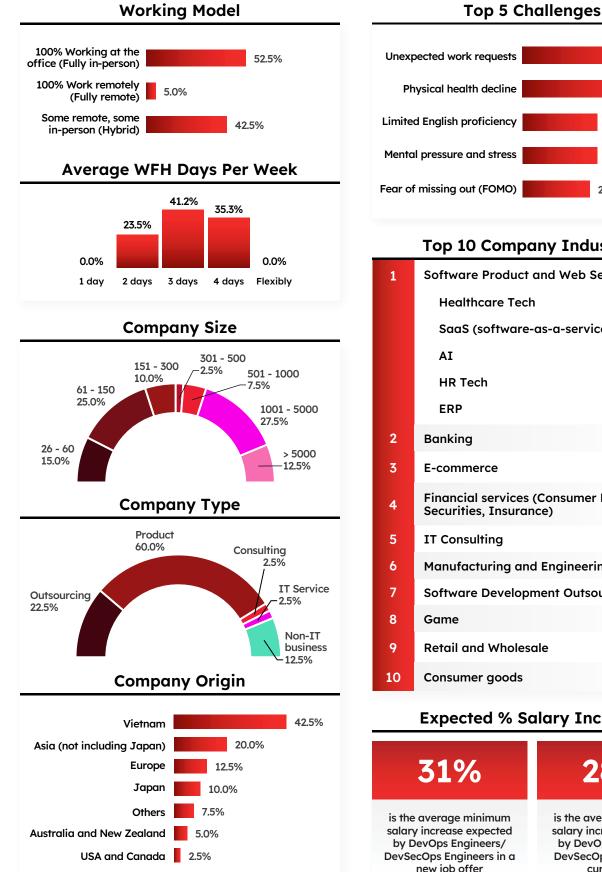




## ABOUT DEVOPS ENGINEER/ DEVSECOPS ENGINEER





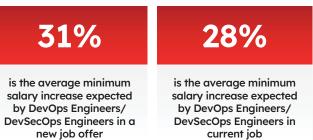


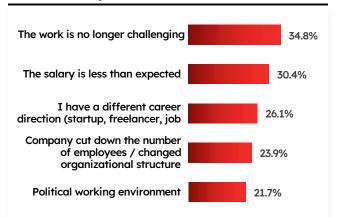
#### 40.0% Physical health decline 37.5% 25.0%

Mental pressure and stress 25.0% 22.5%

#### **Top 10 Company Industries**

| 1  | Software Product and Web Services                               |  |
|----|---|--|
|    | Healthcare Tech   |  |
|    | SaaS (software-as-a-service)                                    |  |
|    | AI  |  |
|    | HR Tech   |  |
|    | ERP   |  |
| 2  | Banking   |  |
| 3  | E-commerce  |  |
| 4  | Financial services (Consumer Finance,<br>Securities, Insurance) |  |
| 5  | IT Consulting   |  |
| 6  | Manufacturing and Engineering                                   |  |
| 7  | Software Development Outsourcing                                |  |
| 8  | Game  |  |
| 9  | Retail and Wholesale  |  |
| 10 | Consumer goods  |  |
|    |   |  |



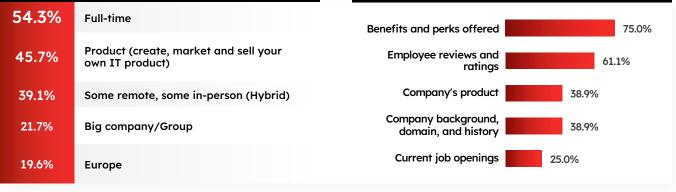


#### Top 5 Criteria To Evaluate A New Job Offer

#### Top 5 Reasons To Apply I apply due to the job title, I perceive it is a good step up for my career (opportunities to

| 56.5% | good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
|-------|---|
| 41.3% | I want to work not far from home (<10km)  |
| 39.1% | I am interested in company's product  |
| 37.0% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand              |
| 34.8% | I am impressed by the benefits in the job description   |

#### Top 5 Most Information Searched About IT Employer

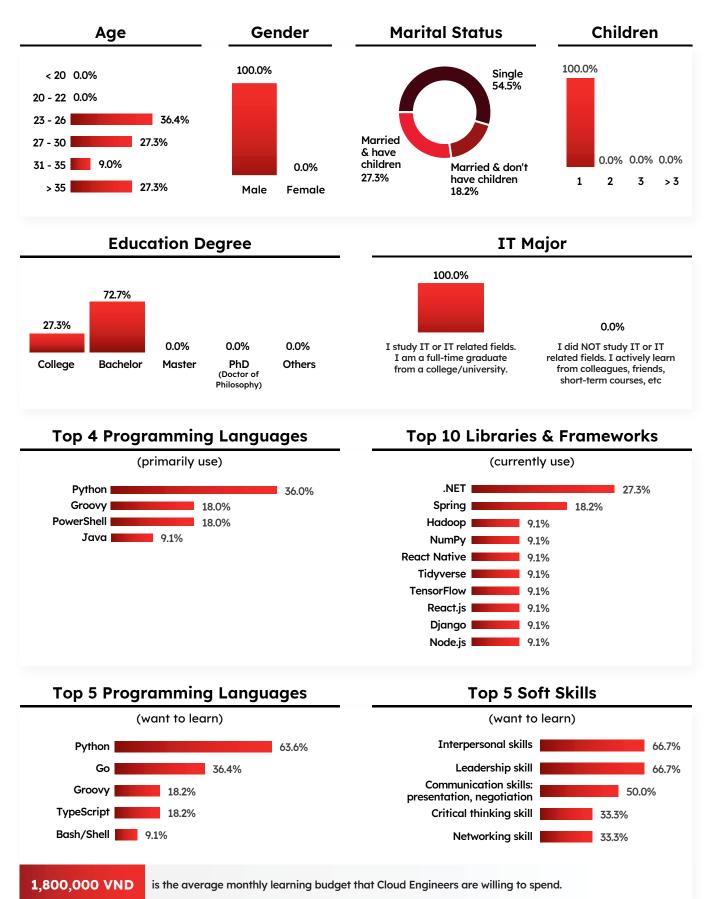


#### **Top 5 Employer Reputation Characteristics**

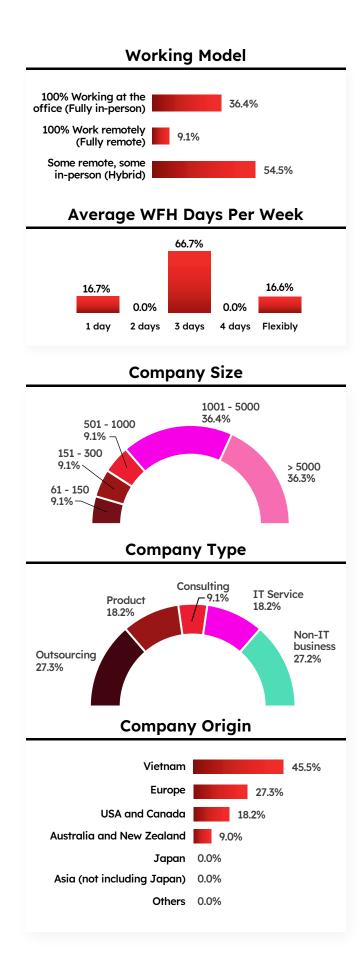




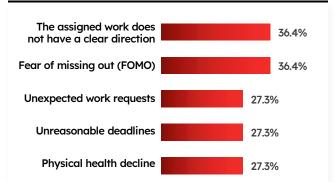
## ABOUT CLOUD ENGINEER





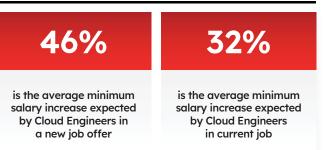


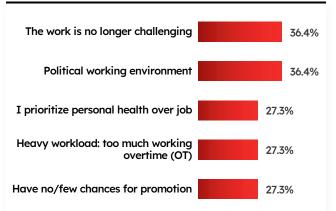




#### **Top 6 Company Industries**





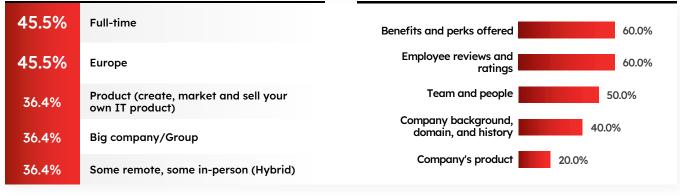


#### Top 5 Criteria To Evaluate A New Job Offer

#### Top 5 Reasons To Apply

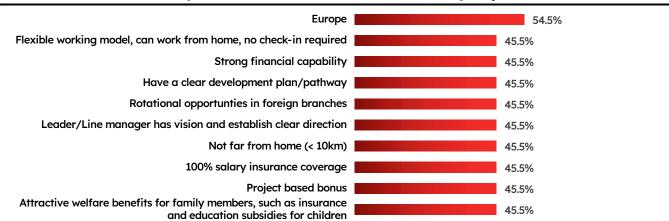
| 63.6% | I am interested in company's product  |
|-------|---|
| 54.5% | I want to work not far from home (<10km)  |
| 45.5% | I feel the job description is matching with<br>my current level and experience  |
| 45.5% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand  |
| 36.4% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |

#### Top 5 Most Information Searched About IT Employer

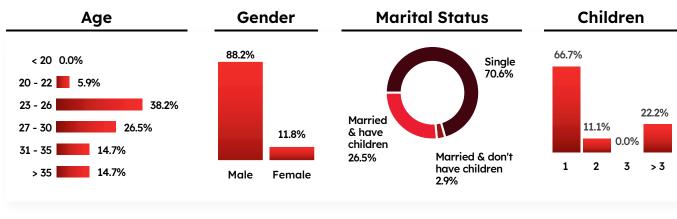


#### **Top 5 Employer Reputation Characteristics**

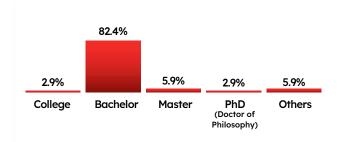




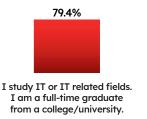
## **ABOUT DATA ENGINEER**



#### **Education Degree**



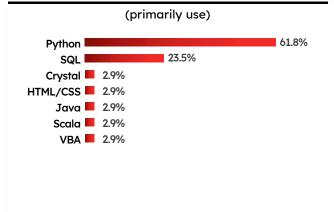
#### IT Major



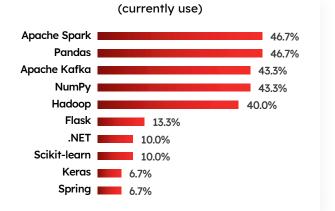
## 20.6%

I did NOT study IT or IT related fields. I actively learn from colleagues, friends, short-term courses, etc

#### **Top 7 Programming Languages**



#### Top 10 Libraries & Frameworks



#### Top 5 Programming Languages

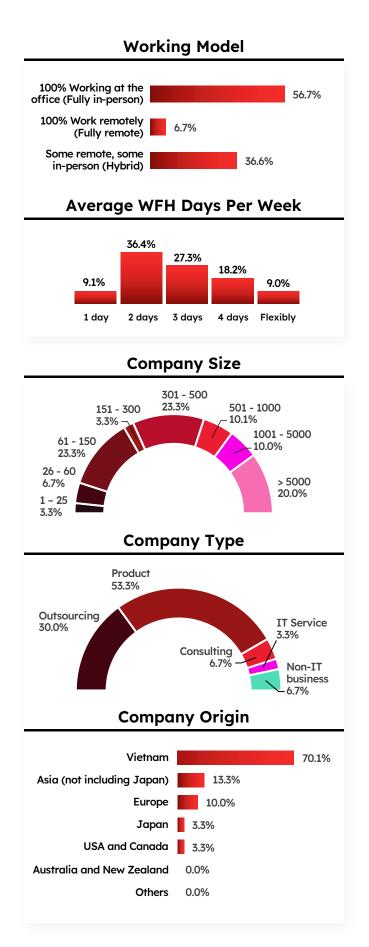


#### Top 5 Soft Skills



ND is the average monthly learning budget that Data Engineers are willing to spend.



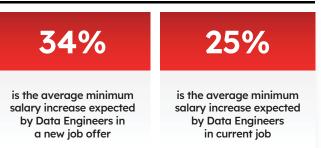


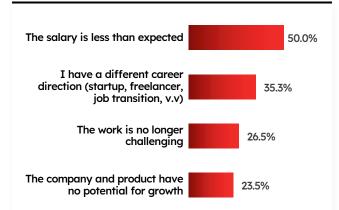




#### **Top 10 Company Industries**

Financial services (Consumer Finance, 1 Securities, Insurance) 2 Banking 3 E-commerce 4 **IT Consulting** 5 Media, Advertising & Entertainment 6 **Transportation and Logistics** 7 Software Development Outsourcing Utilities (Electricity, Water, Natural Gas, 8 Oil) 9 **Consumer** goods 10 Manufacturing and Engineering





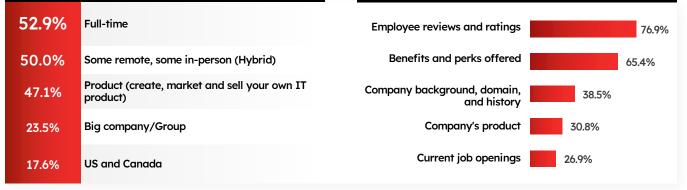
#### Top 5 Criteria To Evaluate A New Job Offer

| 52.9% | I want to work for companies having positive employer reputation/recruitment brand |
|-------|--|
| 38.2% | I feel the job description is matching with my<br>current level and experience     |
| 35.3% | I am impressed by the benefits in the job description                              |
| 29.4% | I want to work not far from home (<10km)   |

## Top 5 Most Information Searched

I am interested in company's product

About IT Employer



29.4%

#### **Top 5 Employer Reputation Characteristics**

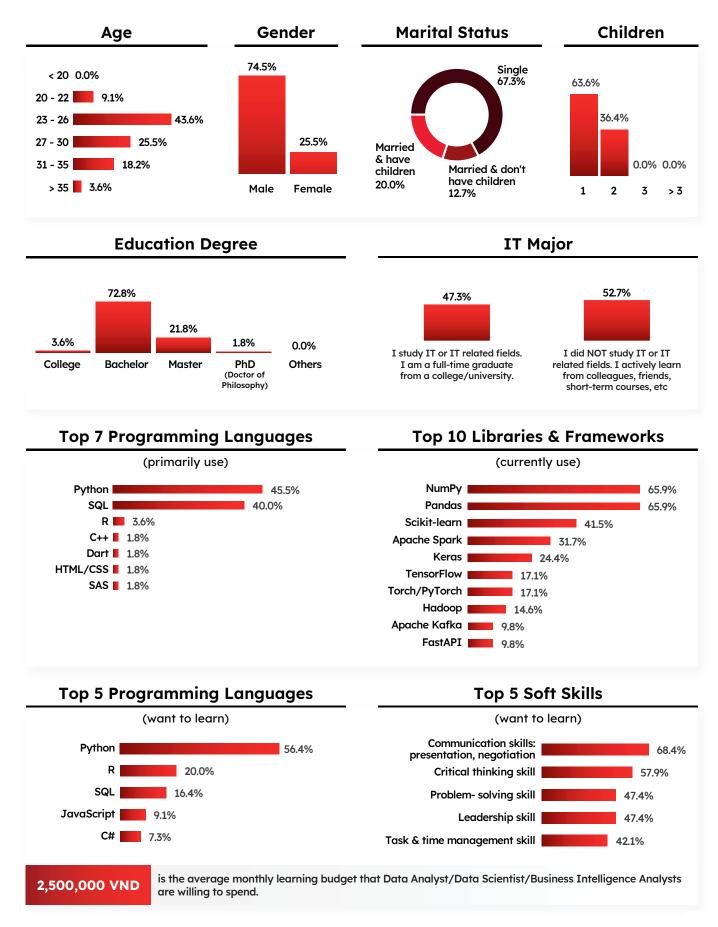


#### **Top 10 Characteristics Of Ideal Company**

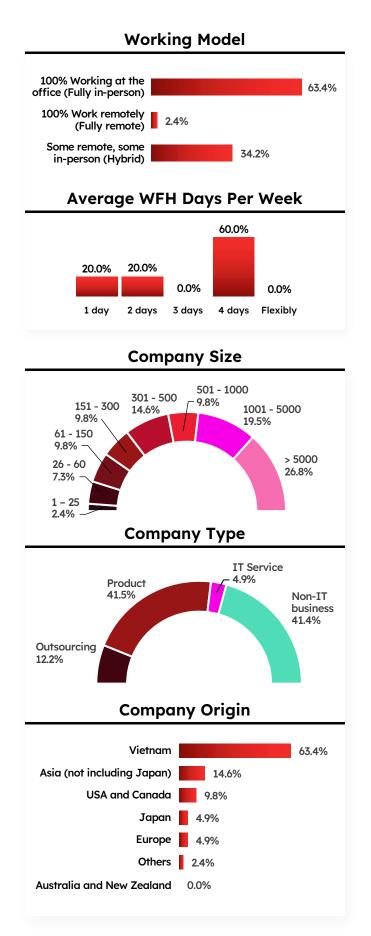


#### **Top 5 Reasons To Apply**

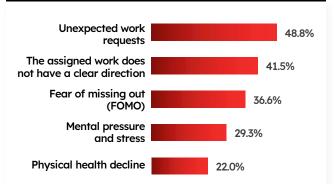
## ABOUT DATA ANALYST/DATA SCIENTIST/ BUSINESS INTELLIGENCE ANALYST







#### **Top 5 Challenges**



## Top 10 Company Industries

| 1  | Financial services (Consumer Finance,<br>Securities, Insurance) |
|----|---|
| 2  | Banking   |
| 3  | E-commerce  |
| 4  | Software Product and Web Services                               |
|    | AI  |
|    | Ed Tech   |
|    | ERP   |
| 5  | Consumer goods  |
| 6  | Manufacturing and Engineering                                   |
| 7  | Media, Advertising & Entertainment                              |
| 8  | Retail and Wholesale  |
| 9  | Transportation and Logistics                                    |
| 10 | Game  |
|    |   |

#### **Expected % Salary Increase**



in a new job offer

in current job

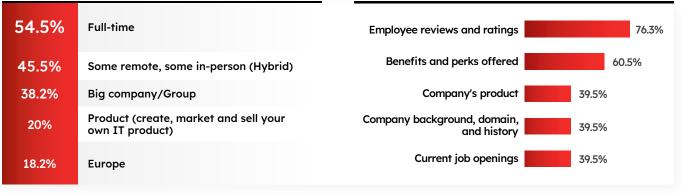






| 56.4% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities<br>to learn/develop new skills, more<br>impressive profile) |
|-------|---|
| 49.1% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand  |
| 45.5% | I need to have a job. I apply to as many jobs as I can to increase my chances   |
| 43.6% | I feel the job description is matching with<br>my current level and experience  |
| 38.2% | I am interested in company's product  |

#### Top 5 Most Information Searched About IT Employer

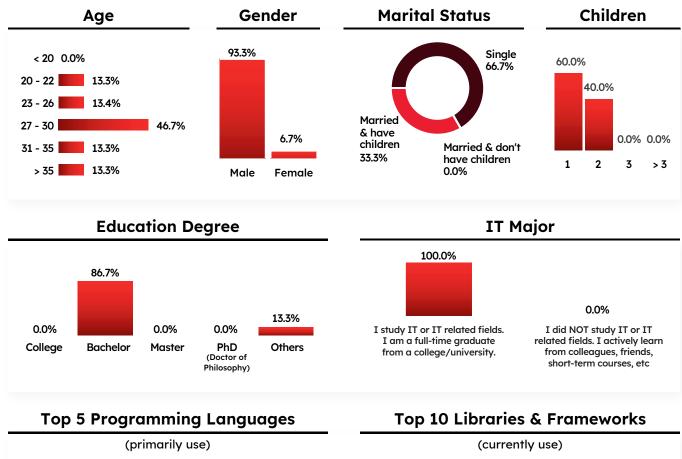


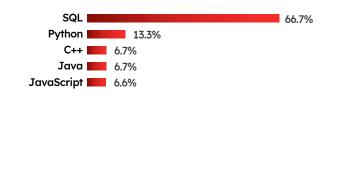
#### **Top 5 Employer Reputation Characteristics**

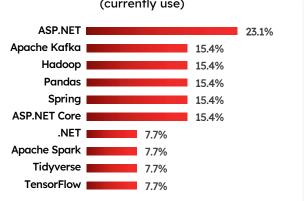




## **ABOUT DATABASE ENGINEER**

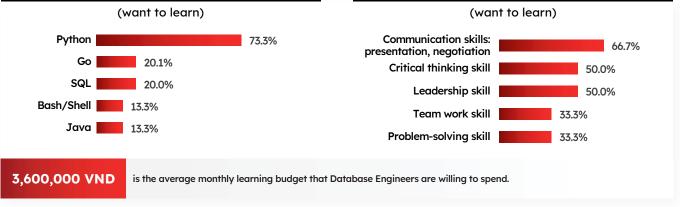




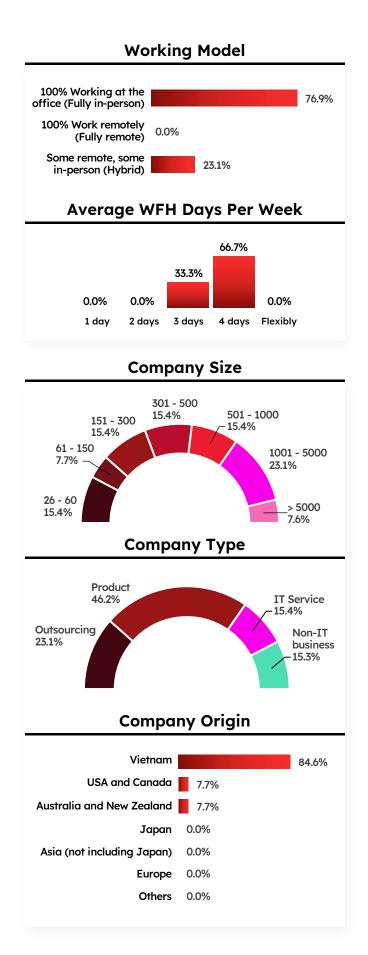


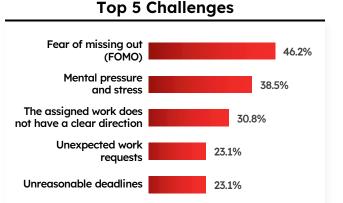
#### Top 5 Programming Languages

#### Top 5 Soft Skills



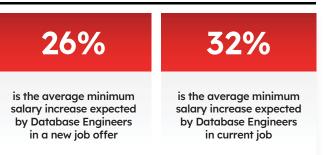




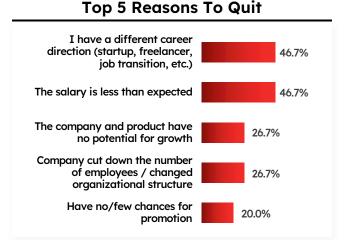


#### **Top 9 Company Industries**

| 1 | Banking   |
|---|---|
| 2 | Telecommunication   |
| 3 | E-commerce  |
| 4 | Education and Training  |
| 5 | Government  |
| 6 | Media, Advertising & Entertainment                                |
| 7 | Professional Services (Accounting, Legal,<br>Business Consulting) |
| 8 | Software Product and Web Services                                 |
|   | Blockchain  |
| 9 | Trading and Commercial  |



#### **Database Engineer**

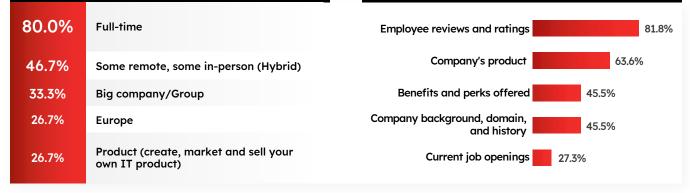


#### Top 5 Criteria To Evaluate A New Job Offer

| 53.3% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
|-------|---|
| 40.0% | I need to have a job. I apply to as many jobs as I can to increase my chances   |
| 40.0% | I am interested in company's product  |
| 33.3% | I want to work not far from home (<10km)  |
| 26.7% | I feel the job description is matching with<br>my current level and experience  |

**Top 5 Reasons To Apply** 

#### Top 5 Most Information Searched About IT Employer

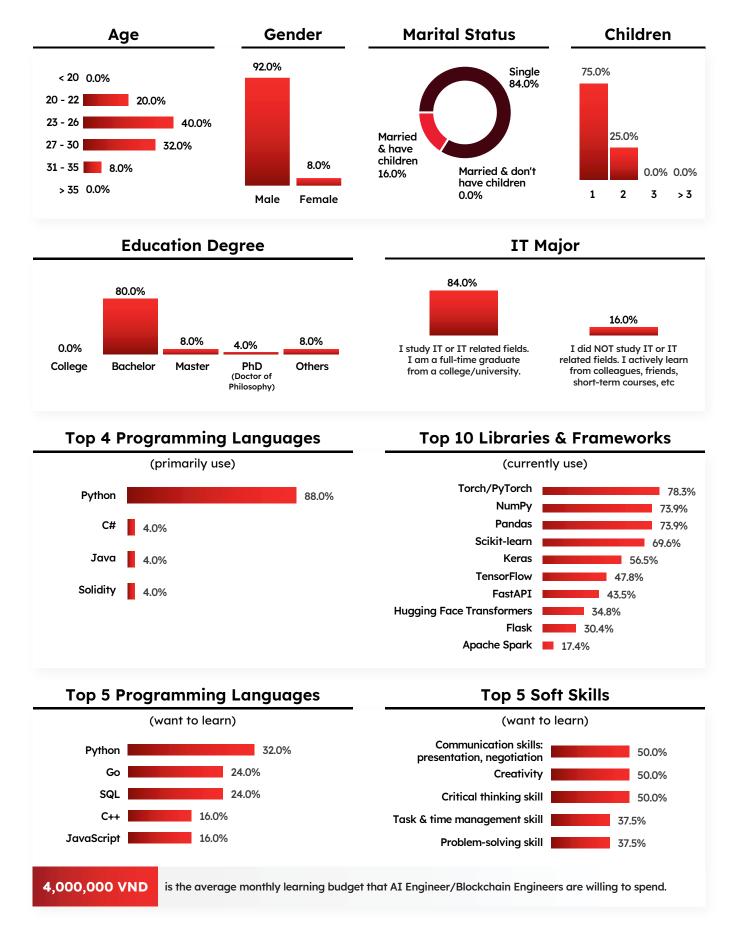


#### **Top 5 Employer Reputation Characteristics**

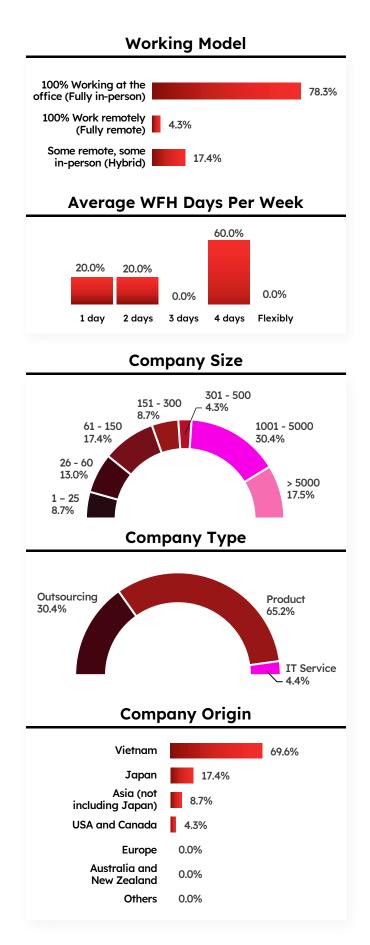


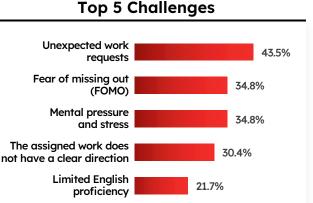


### **ABOUT AI ENGINEER/BLOCKCHAIN ENGINEER**



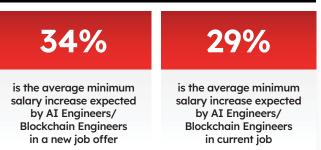






## Top 10 Company Industries

| 1  | Banking   |
|----|---|
| 2  | E-commerce  |
| 3  | IT Hardware and Computing                                       |
| 4  | Media, Advertising & Entertainment                              |
| 5  | Financial services (Consumer Finance,<br>Securities, Insurance) |
| 6  | Manufacturing and Engineering                                   |
| 7  | Software Product and Web Services                               |
|    | AI  |
| 8  | Education and Training  |
| 9  | IT Consulting   |
| 10 | Pharmaceuticals   |





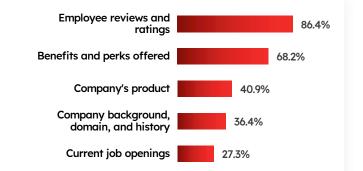


| 60.0% | Full-time   |
|-------|---|
| 56.0% | Product (create, market and sell your own IT product) |
| 40.0% | Big company/Group                                     |
| 36.0% | Some remote, some in-person (Hybrid)                  |
| 20.0% | Work remotely (Fully remote)                          |

#### **Top 5 Reasons To Apply**

| 56.0% | I feel the job description is matching with my<br>current level and experience  |
|-------|---|
| 52.0% | I want to work for companies having positive employer reputation/recruitment brand  |
| 44.0% | I am impressed by the benefits in the job description   |
| 40.0% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
| 36.0% | I need to have a job. I apply to as many jobs as I can to increase my chances   |

#### **Top 5 Most Information Searched** About IT Employer

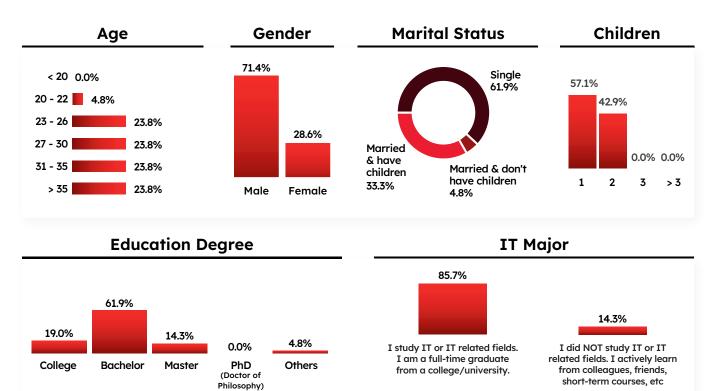


#### **Top 5 Employer Reputation Characteristics**

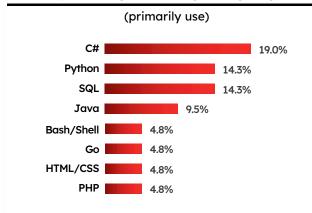




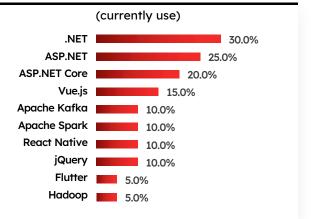
## **ABOUT ERP ENGINEER/ERP CONSULTANT**



#### **Top 8 Programming Languages**



#### **Top 10 Libraries & Frameworks**



#### **Top 5 Programming Languages**

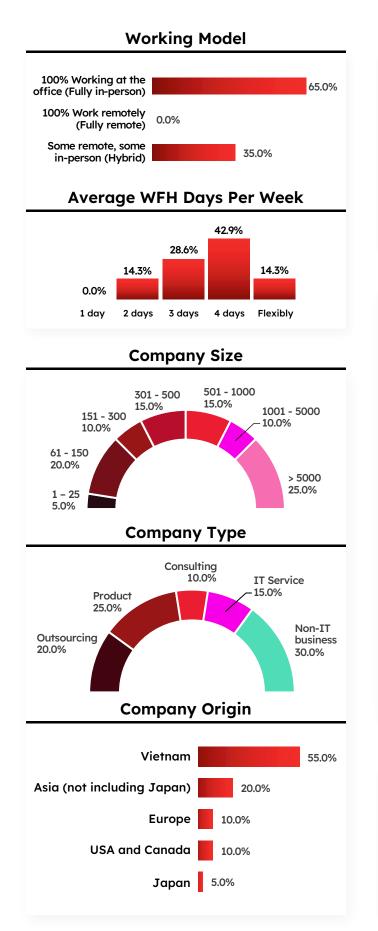


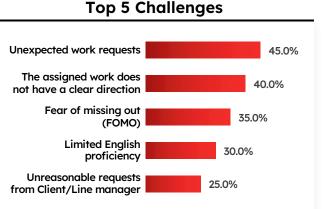
#### Top 5 Soft Skills



00 VND is the average monthly learning budget that ERP Engineers/ERP Consultants are willing to spend.











66.7%

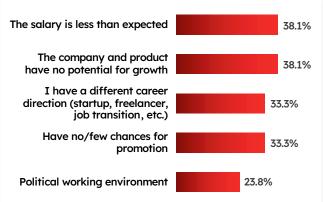
42.9%

38.1%

23.8%

19.0%

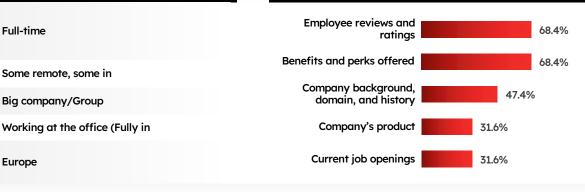
**Top 5 Reasons To Quit** 



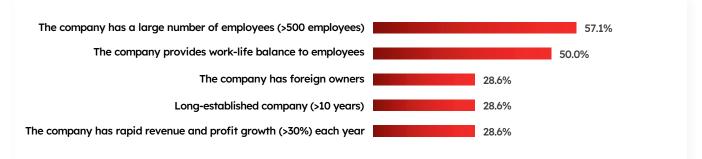
#### Top 5 Criteria To Evaluate A New Job Offer

| 66.7% | I want to work for companies having positive employer reputation/recruitment brand  |
|-------|---|
| 52.4% | I want to work not far from home (<10km)  |
| 47.6% | I feel the job description is matching with my<br>current level and experience  |
| 38.1% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
| 33.3% | I am impressed by the benefits in the job   |

#### Top 5 Most Information Searched About IT Employer



#### **Top 5 Employer Reputation Characteristics**



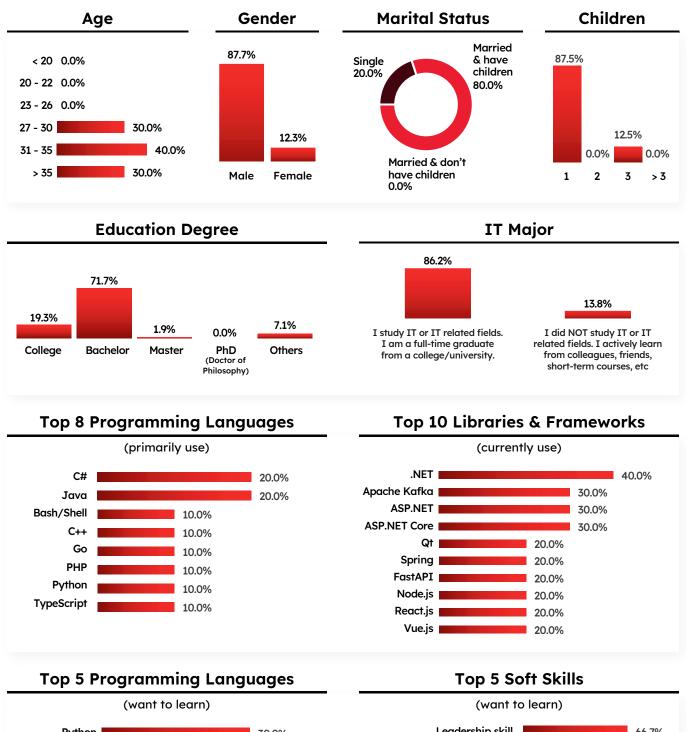
#### Top 10 Characteristics Of Ideal Company

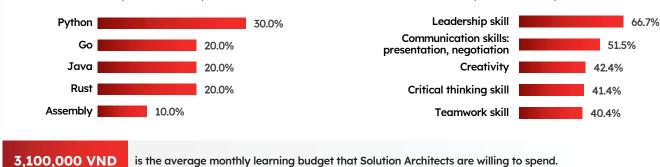


55.5% description

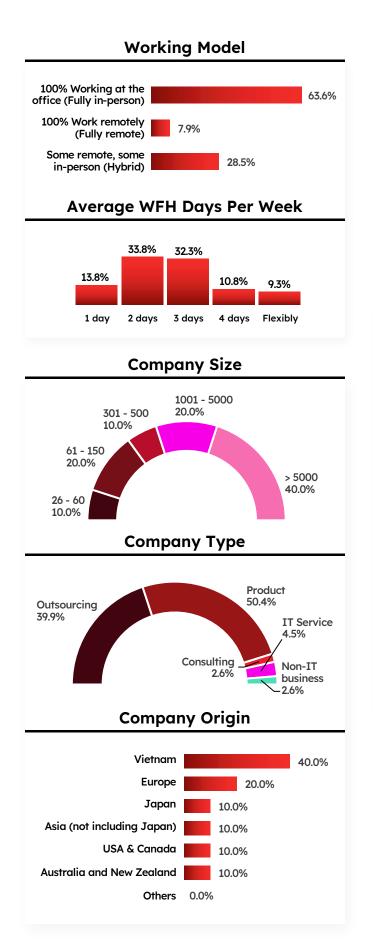
#### **Top 5 Reasons To Apply**

## **ABOUT SOLUTION ARCHITECT**

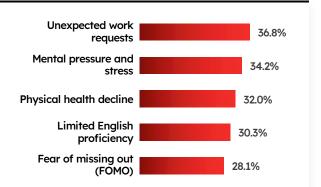








#### **Top 5 Challenges**



#### **Top 8 Company Industries**

| 1 | Banking   |
|---|---|
| 2 | Software Product and Web Services                               |
|   | AI  |
|   | ΙααS  |
| 3 | E-commerce  |
| 4 | Financial services (Consumer Finance,<br>Securities, Insurance) |
| 5 | IT Consulting   |
| 6 | Manufacturing and Engineering                                   |
| 7 | Network and Infrastructure                                      |
| 8 | Software Development Outsourcing                                |
|   |   |



70.0%

40.0%

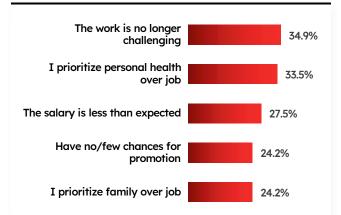
30.0%

30.0%

20.0%

#### **Solution Architect**





#### **Top 5 Criteria To Evaluate A New Job Offer**

**Full-time** 

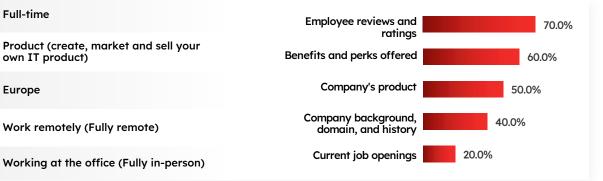
Europe

own IT product)

| 60.0% | I am interested in company's product  |
|-------|---|
| 50.0% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
| 40.0% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand  |
| 30.0% | I want to work not far from home (<10km)  |
| 30.0% | I feel the job description is matching with my current level and experience   |

**Top 5 Reasons To Apply** 

#### **Top 5 Most Information Searched** About IT Employer

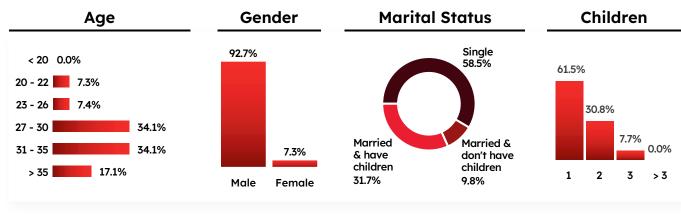


#### Top 5 Employer Reputation Characteristics

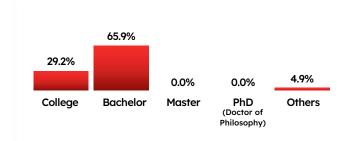




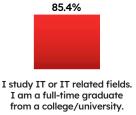
## **ABOUT IT SUPPORT/HELPDESK**







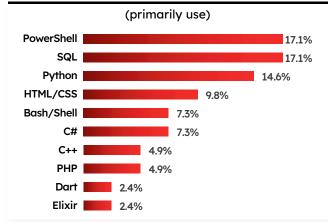




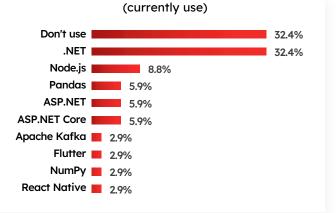
I did NOT study IT or IT related fields. I actively learn from colleagues, friends, short-term courses, etc

14.6%

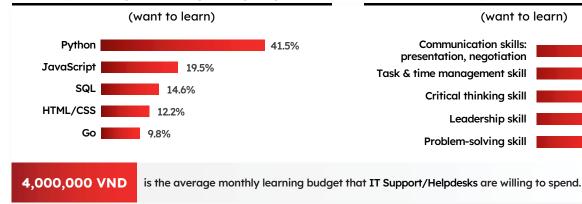
#### **Top 10 Programming Languages**



### **Top 10 Libraries & Frameworks**



#### **Top 5 Programming Languages**



#### **Top 5 Soft Skills**

(want to learn)

Communication skills:

Critical thinking skill

Problem-solving skill

Leadership skill

presentation, negotiation

52.4%

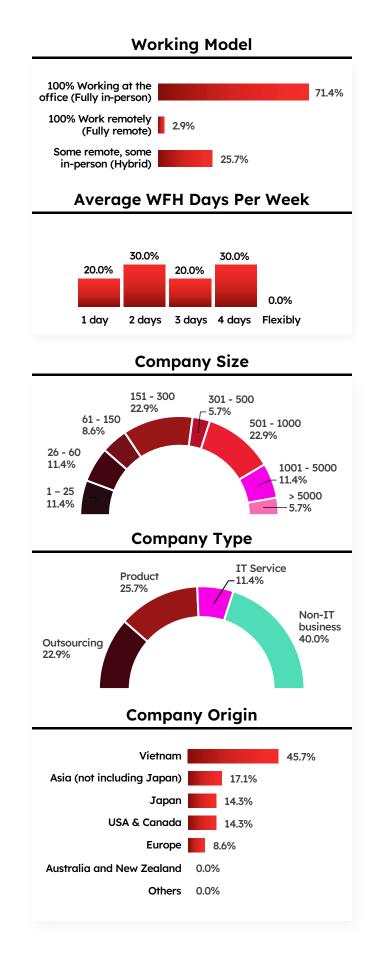
52.4%

47.6%

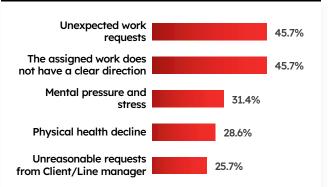
42.9%

38.1%

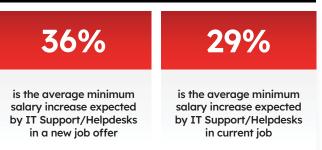


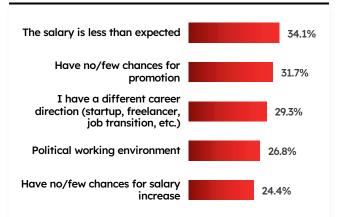










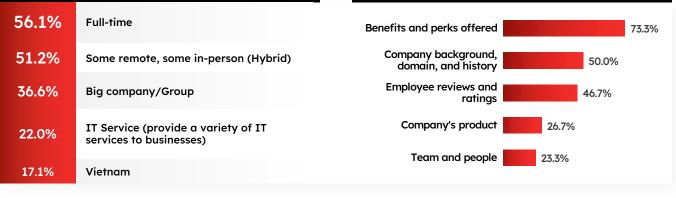


#### Top 5 Criteria To Evaluate A New Job Offer

#### Top 5 Reasons To Apply

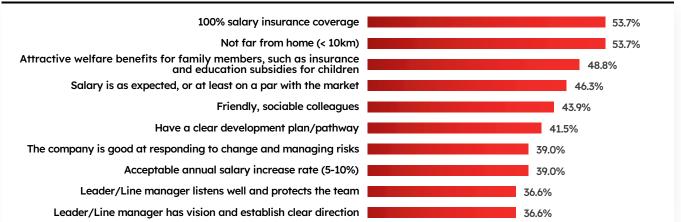
| 48.8% | I apply due to the job title, I perceive it is a<br>good step up for my career (opportunities to<br>learn/develop new skills, more impressive<br>profile) |
|-------|---|
| 46.3% | I want to work for companies having<br>positive employer reputation/recruitment<br>brand  |
| 41.5% | I need to have a job. I apply to as many jobs as I can to increase my chances   |
| 41.5% | I want to work not far from home (<10km)  |
| 31.7% | I feel the job description is matching with my current level and experience   |

#### Top 5 Most Information Searched About IT Employer



#### **Top 5 Employer Reputation Characteristics**







## **ABOUT ITVIEC**

ITviec is the top IT recruiting site and active career database for IT professionals in Vietnam. Since 2013, ITviec has helped hundreds of thousands of IT people advance their careers, and IT companies find great candidates.

With the vision and mission to **"Excite the IT in Vietnam by Great Hiring"** and **"Create a place for IT people to advance their careers"**, the ITviec team is incredibly motivated to bring more innovative solutions, high-quality content and exciting engagement activities to the IT market in Vietnam.

Together, we can make a long-lasting, encouraging impact and create an environment where IT enthusiasts can truly excel.

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|--|-------------------------------|--|
| VISION<br>Excite the IT in Vietnam by Great Hiring<br>MISSION<br>Create a place for IT people to advance their careers<br>PURPOSE<br>Delight people with exciting career opportunities               |                               |  |
| <ul> <li>CORRE</li> <li>STAKE OWNERSHIP</li> <li>STRAIGHT TALK</li> <li>FOCUS ON ACTION AND ACTIONABLE SOLUTIONS</li> <li>ONE TEAM</li> <li>NEVER GIVE UP ON HIGH QUALITY INCLUDING SPEED</li> </ul> |                               |  |

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